**Public Document Pack** 



# **Agenda**

# **Licensing Sub-Committee Meeting**

Date: Monday, 22 April 2024

Time 10.00 am

Venue: Council Chamber, Swale House, East Street, Sittingbourne, ME10 3HT\*

Membership:

Councillors Derek Carnell, Carole Jackson and Chris Palmer.

Quorum = 3

**Pages** 

#### Information about this meeting

\*Members of the press and public can listen to this meeting live. Details of how to join the meeting will be added to the website by Friday 19 April 2024.

#### **Recording and Privacy Notice**

Swale Borough Council is committed to protecting the security of your personal information. As data controller we process data in accordance with the Data Protection Act 2018 and the UK General Data Protection Regulation.

This meeting may be recorded. The recording will be retained in accordance with the Council's data retention policy and may be published on the Council's website. By entering the chamber and by speaking at a meeting, whether in person or online, you are consenting to being recorded and to the recording being published.

When joining a meeting online, your username will be visible to others in attendance. In joining the meeting you are consenting to us processing your username. You may use a pseudonym as your username but the use of an inappropriate name may lead to removal from the meeting.

If you have any questions about how we look after your personal information or your rights under the legislation, please email <a href="mailto:dataprotectionofficer@swale.gov.uk">dataprotectionofficer@swale.gov.uk</a>.

#### 1. Emergency Evacuation Procedure

Visitors and members of the public who are unfamiliar with the building and procedures are advised that:

- (a) The fire alarm is a continuous loud ringing. In the event that a fire drill is planned during the meeting, the Chair will advise of this.
- (b) Exit routes from the chamber are located on each side of the room, one directly to a fire escape, the other to the stairs opposite the

lifts.

- (c) In the event of the alarm sounding, leave the building via the nearest safe exit and gather at the assembly point on the far side of the car park. Do not leave the assembly point or re-enter the building until advised to do so. Do not use the lifts.
- (d) Anyone unable to use the stairs should make themselves known during this agenda item.
- Apologies for Absence
- Notification of Chair and Outline of Procedure
- Declarations of Interest

Councillors should not act or take decisions in order to gain financial or other material benefits for themselves, their families or friends.

The Chair will ask Members if they have any disclosable pecuniary interests (DPIs) or disclosable non-pecuniary interests (DNPIs) to declare in respect of items on the agenda. Members with a DPI in an item must leave the room for that item and may not participate in the debate or vote.

Aside from disclosable interests, where a fair-minded and informed observer would think there was a real possibility that a Member might be biased or predetermined on an item, the Member should declare this and leave the room while that item is considered.

Members who are in any doubt about interests, bias or predetermination should contact the monitoring officer for advice prior to the meeting.

5. Consideration of an application for the grant of a new premises licence 3 - 34 under the Licensing Act 2003

# Issued on Wednesday, 10 April 2024

The reports included in Part I of this agenda can be made available in alternative formats. For further information about this service, or to arrange for special facilities to be provided at the meeting, please contact **DEMOCRATIC SERVICES at** 

democraticservices@swale.gov.uk. To find out more about the work of this meeting, please visit www.swale.gov.uk

Chief Executive, Swale Borough Council, Swale House, East Street, Sittingbourne, Kent, ME10 3HT

Licensing Sub-Committee		
Meeting Date	22 <sup>nd</sup> April 2024	
Report Title	Consideration of an application for the grant of a new premises licence under the Licensing Act 2003	
Premises	Co-op, Stones Farm, Units A & B, Blossom Street, Bapchild, Sittingbourne, Kent ME10 4GA	
Lead Officer	Johanna Thomas, Licensing Officer	
Classification	Open	
Recommendations	Members are requested to determine the application on its merits	

## 1 Purpose of Report and Executive Summary

1.1 The report advises Members of an application for a premises licence to be granted under the Licensing Act 2003 in respect of which representations have been made by one (1) interested party.

## 2 Background

- 2.1 The Licensing Sub-Committee is asked to determine an application for the grant of a new premises licence under the Licensing Act 2003 in respect of premises at Co-op, Stones Farm, Units A & B, Blossom Street, Bapchild, Sittingbourne, Kent ME10 4GA.
- 2.2 The premises is a new building, on a new housing estate. The address given by the applicant at the time of application, Co-op, Stones Farm, Bapchild, Sittingbourne, Kent ME9 9AB was incorrect. Co-operative Group Food Limited has since confirmed that the correct address is Unit A & B Blossom Street, Bapchild, Sittingbourne, Kent ME10 4GA
- 2.3 The Licensing Act 2003 (the 2003 Act) requires the Council (as licensing authority) to carry out its various functions so as to promote the following four licensing objectives:
  - the prevention of crime and disorder
  - the protection of public safety
  - the prevention of public nuisance
  - the protection of children from harm
- 2.4 The 2003 Act requires the council to publish a 'Statement of Licensing Policy' that sets out the policies the council will generally apply to promote the licensing objectives when making decisions on applications made under the Act. The council first adopted its Statement of Licensing Policy in 2004 and it has been

- regularly reviewed in line with legislative requirements ever since. The latest policy was adopted on 1 April 2021. The Policy will be available at the meeting for reference purposes.
- 2.5 Under the 2003 Act, licensing authorities must, in carrying out their functions, have regard to guidance issued by the Secretary of State under section 182. The Guidance cannot anticipate every possible scenario or set of circumstances that may arise. Provided that the licensing authority has properly understood and considered the Guidance, it may depart from it when it has reason to do so. However, as the licensing authority is under a duty to have regard to the Guidance, it will need to give full reasons for any departure from it. This would be a key consideration for the courts should departure from the Guidance result in a determination which gives right to an appeal or judicial review. The Guidance will be available at the meeting for reference purposes.
- 2.6 A copy of the council's approved procedure for hearings of the Licensing Sub-Committee in relation to an application, along with a copy of the Hearings Regulations has been circulated to all parties prior to the meeting.
- 2.7 The Licensing Authority must, under the Act, refer any application for hearing to the Licensing Sub-Committee where relevant representations are made by a responsible authority or an interested party.
- 2.8 The Licensing Sub-Committee is reminded that the Human Rights Act 1998 guarantees the right to a fair hearing for all parties in the determination of their civil rights. The Act also provides for the protection of property which may include licences in existence and the protection of private and family life.

## 3 The Application

- 3.1 On 31<sup>st</sup> January 2024 an application was received from Co-operative Group Food Limited for the grant of a premises licence under section 17 of the Licensing Act 2003.
- 3.2 The application is for:
  - Sale of alcohol by retail off the premises only and opening hours Monday Sunday between the hours of 06:00 23:00
- 3.3 Part M of the statutory application form asks applicants to describe the steps they intend to take to promote the four licensing objectives. Where an application has been properly made and no responsible authority or other person has made a relevant representations, or where representations are made and subsequently withdrawn, these proposals are 'converted' in the form of clear and enforceable

licence conditions which, together with the Mandatory Conditions, make up the premises licence.

3.4 A copy of the application is shown as **Appendix I.** A copy of the plan for the premises are shown at **Appendix II.** 

#### 4 Representations

- 4.1 There is a statutory consultation period of 28 days which ran until 28<sup>th</sup> February 2024. At any stage during the 28-day consultation period a responsible authority,
- a Councillor or an interested party, may make representations provided that the grounds are relevant to the licensing objectives and are not deemed to be vexatious, frivolous or repetitive.
- 4.2 Representations from responsible authorities:
  - Kent and Medway Fire and Rescue Service No representations.
  - Kent County Council Trading Standards No representations
  - Kent County Council Services Children and Families No representations
  - Kent County Council Public Health No representations
  - Environmental Health, Swale BC No representations
  - Swale Borough Council Planning Area Team No representations
  - Kent Police No representations
- 4.3 There has been one (1) representation received from a member of the public. The representation is made on the basis of the licensing objectives of prevention of crime and disorder and prevention of public nuisance. This is shown at **Appendix III.**
- 4.4 The applicant has responded to the representation, submitting documents to support their application. Theses can be seen at **Appendix IV** a training document provided to Co-op staff. **Appendix V** and **Appendix VI** documents showing the premises location.

# 5 Policy considerations

The following provisions of the Secretary of State's Guidance apply to this application:

Chapter 2 – The licensing objectives

Chapter 8 – Applications for premises licences

Chapter 9 – Determining applications

Chapter 10 – Conditions attached to Premises Licences

The following paragraphs of the Council's Statement of Licensing Policy apply to this application:

Sections 3.1 to 3.14.4 – These sections set out the Council's approach with regard to licensing and details other mechanisms to deal with potential problems.

Section 2.1 to 2.8 – These sections set out the four licensing objectives and identifies matters that may be relevant to the promotion of each licensing objective.

Section 8 relating to new premises licence applications

Section 17 relating to conditions

## 6 Determining the application – Options of the Sub-Committee

- 5.1 Members are asked to determine which of the following options they deem appropriate:
  - (i) grant a licence as applied for
  - (i) grant a licence subject to conditions consistent with the Operating Schedule modified to such an extent as considered appropriate for the promotion of the licensing objectives and any mandatory conditions
  - (ii) grant a licence but excluding any of the licensable activities applied for
  - (iii) grant a licence but refusing to specify a designated premises supervisor
  - (iv) reject the application
- 5.2 Members of the Licensing Sub-Committee are reminded of their duty under Section 17 of the Crime and Disorder Act 1998 to consider the crime and disorder implications of their decisions and the Licensing Authority's responsibility to so-operate in the reduction of crime and disorder in the Borough.

# 6 Implications

Issue	Implications
Corporate Plan	There are direct links to Priority 3 – 3.4 Ensure that the council plays a proactive role in reducing crime and antisocial behaviour

Financial, Resource and Property	None unless there is an appeal to Magistrates' Court which proves to be successful, and which could therefore result in costs being awarded against the Council.
Legal, Statutory and Procurement	The Licensing Sub-Committee must carry out its functions with a view to promoting the four licensing objectives.
	The procedure for dealing with new premises licence applications is set out in the Licensing Act 2003.
	Schedule 5 of the Licensing Act 2003 deals with appeals. Any party to the application has the right to appeal the decision of the Licensing Sub Committee. Such appeal must be made to a Magistrates' Court within 21 days of the Appellant being notified of the decision.
Crime and Disorder	The council has a duty under section 17 of the Crime and Disorder Act 1998 to consider the crime and disorder implications of their decisions and the Licensing Authority's responsibility to co-operate in the reduction of crime and disorder in the Borough.  Section 17 of the Crime and Disorder Act 1998 states "Without prejudice to any other obligation imposed on it, it shall be the duty of each authority to which this section applies to exercise its various functions with due regard to the likely effect of the exercise of those functions on, and the need to do all that it reasonably can to prevent crime and disorder it its area"
Environment and Climate/Ecological Emergency	No implications
Health and Wellbeing	No implications
Safeguarding of Children, Young People and Vulnerable Adults	Premises Licence Holders must be 'fit and proper' to operate licensed premises responsibly and uphold the licensing objectives which include 'protection of children from harm'
Risk Management and Health and Safety	Departure from the Guidance and Statement of Licensing Policy could lead to an increased risk of appeal. Similarly, if any decision made is not evidence based and proportionate
Equality and Diversity	No implications
Privacy and Data Protection	Normal privacy and data protection rules apply.

# 6 Appendices

- 6.1 The following documents are to be published with this report and form part of the report:
  - Appendix I: Application form
  - Appendix II: Plan of premises
  - Appendix III: Representation against the application
  - Appendix IV: Co-op Sales Restricted Products Training Pack
  - Appendix V: Google Street View of the location
  - Appendix VI: Grid references for the location

## 7 Background Papers

The Licensing Act 2003
Guidance issued under Section 182 of the Licensing Act 2003 (as amended)
Swale BC Statement of Licensing Policy



Swale
Application for a premises licence
Licensing Act 2003

For help contact

<u>licensing@swale.gov.uk</u> Telephone: 1795417364

\* required information

01 4 04		required information
Section 1 of 21		
You can save the form at any	y time and resume it later. You do not need to	be logged in when you resume.
System reference	Not Currently In Use	This is the unique reference for this application generated by the system.
Your reference	CXS.COO238.900	You can put what you want here to help you track applications if you make lots of them. It is passed to the authority.
Are you an agent acting on I	oehalf of the applicant?	Put "no" if you are applying on your own behalf or on behalf of a business you own or
• Yes C	No	work for.
Applicant Details		
* First name	Co-operative Group Food Limited	
* Family name	Co-operative Group Food Limited	
* E-mail	cheryl.scott@wardhadaway.com	
Main telephone number 0330 137 3264		Include country code.
Other telephone number		
☐ Indicate here if the ap	plicant would prefer not to be contacted by te	lephone
Is the applicant:		
<ul><li>Applying as a busines</li></ul>	s or organisation, including as a sole trader	A sole trader is a business owned by one person without any special legal structure.
<ul> <li>Applying as an individ</li> </ul>	lual	Applying as an individual means the applicant is applying so the applicant can be employed, or for some other personal reason, such as following a hobby.
Applicant Business		
Is the applicant's business registered in the UK with Companies House?	<ul><li>Yes</li><li>No</li></ul>	Note: completing the Applicant Business section is optional in this form.
Registration number	26715R	
Business name	Co-operative Group Food Limited	If the applicant's business is registered, use its registered name.
VAT number GB	403314604	Put "none" if the applicant is not registered for VAT.
Legal status	Public Limited Company	
	Page 9	

Continued from previous page			
Applicant's position in the business	Director		
Home country	United Kingdom	The country where the applicant's headquarters are.	
Registered Address		Address registered with Companies House.	
Building number or name	1		
Street	Angel Square		
District			
City or town	Manchester		
County or administrative area			
Postcode	M60 0AG		
Country	United Kingdom		
Agent Details			
* First name	Cheryl		
* Family name	Scott		
* E-mail	cheryl.scott@wardhadaway.com		
Main telephone number	0330 137 3264	Include country code.	
Other telephone number			
☐ Indicate here if you wou	ld prefer not to be contacted by telephone		
Are you:			
<ul><li>An agent that is a busine</li></ul>	ess or organisation, including a sole trader	A sole trader is a business owned by one person without any special legal structure.	
A private individual acting as an agent			
Agent Business			
Is your business registered in the UK with Companies House?	<ul><li>Yes</li><li>No</li></ul>	Note: completing the Applicant Business section is optional in this form.	
Registration number OC430614			
Business name Ward Hadaway		If your business is registered, use its registered name.	
VAT number GB	176080853	Put "none" if you are not registered for VAT.	
Legal status	Limited Liability Partnership		

Oti				
Continued from previous page				
Your position in the business	Licensing Assistant			
Home country	United Kingdom	The country where the headquarters of your business is located.		
<b>Agent Registered Address</b>		Address registered with Companies House.		
Building number or name	Sandgate House			
Street	102 Quayside			
District				
City or town	Newcastle upon Tyne			
County or administrative area				
Postcode	NE1 3DX			
Country	United Kingdom			
Section 2 of 21				
PREMISES DETAILS				
	ply for a premises licence under section 17 of the premises) and I/we are making this application the Licensing Act 2003.			
Premises Address				
Are you able to provide a post	al address, OS map reference or description of t	he premises?		
<ul><li>Address</li><li>OS ma</li></ul>	p reference O Description			
Postal Address Of Premises				
Building number or name	Co-op (new build development) Grid Ref TQ92618 63357			
Street	Stones Farm			
District				
City or town	Bapchild			
County or administrative area				
Postcode	ME9 9AB			
Country	United Kingdom			
<b>Further Details</b>				
Telephone number				
Non-domestic rateable value of premises (£)	<sup>0</sup> Page 11			

Secti	n 3 of 21		
APPL	CATION DETAILS		
In wh	at capacity are you applying for the premises licence?		
	An individual or individuals		
$\boxtimes$	A limited company / limited liability partnership		
	A partnership (other than limited liability)		
	An unincorporated association		
	Other (for example a statutory corporation)		
	A recognised club		
	A charity		
	The proprietor of an educational establishment		
	A health service body		
	A person who is registered under part 2 of the Care Standards Act 2000 (c14) in respect of an independent hospital in Wales		
	A person who is registered under Chapter 2 of Part 1 of the Health and Social Care Act 2008 in respect of the carrying on of a regulated activity (within the meaning of that Part) in an independent hospital in England		
	The chief officer of police of a police force in England and Wales		
Conf	rm The Following		
$\boxtimes$	I am carrying on or proposing to carry on a business which involves the use of the premises for licensable activities		
	I am making the application pursuant to a statutory function		
	I am making the application pursuant to a function discharged by virtue of His Majesty's prerogative		
Secti	on 4 of 21		
NON	NDIVIDUAL APPLICANTS		
	de name and registered address of applicant in full. Where appropriate give any registered number. In the case of a ership or other joint venture (other than a body corporate), give the name and address of each party concerned.		
Non	ndividual Applicant's Name		
Nam	Co-operative Group Food Limited		
Deta	Is		
_	tered number (where able)		
Desc	iption of applicant (for example partnership, company, unincorporated association etc)		

Continued from previous page		
PLC		
Address		J
Building number or name	1	
Street	Angel Square	
District		
City or town	Manchester	
County or administrative area		
Postcode	M60 0AG	
Country	United Kingdom	
Contact Details		
E-mail		
Telephone number		
Other telephone number		
* Date of birth	dd mm yyyy	
* Nationality		Documents that demonstrate entitlement to work in the UK
	Add another applicant	
Section 5 of 21		
OPERATING SCHEDULE		
When do you want the premises licence to start?	dd mm yyyy	
If you wish the licence to be valid only for a limited period, when do you want it to end	dd mm yyyy	
Provide a general description of	of the premises	
licensing objectives. Where you	ses, its general situation and layout and any oth ur application includes off-supplies of alcohol ar plies you must include a description of where th	nd you intend to provide a place for
Convenience store open seven	days a week selling groceries, sundry items and	l alcohol for consumption off the premises.
	Page 13	

Continued from previous page	
If 5,000 or more people are	
expected to attend the premises at any one time,	
state the number expected to	
attend	
Section 6 of 21	
PROVISION OF PLAYS	
See guidance on regulated en	ertainment
Will you be providing plays?	
○ Yes	<ul><li>No</li></ul>
Section 7 of 21	
PROVISION OF FILMS	
See guidance on regulated en	zertainment
Will you be providing films?	
○ Yes	<ul><li>No</li></ul>
Section 8 of 21	
PROVISION OF INDOOR SPOR	RTING EVENTS
See guidance on regulated en	ertainment
Will you be providing indoor s	porting events?
○ Yes	No
Section 9 of 21	
PROVISION OF BOXING OR W	RESTLING ENTERTAINMENTS
See guidance on regulated en	ertainment
Will you be providing boxing of	or wrestling entertainments?
○ Yes	<ul><li>No</li></ul>
Section 10 of 21	
PROVISION OF LIVE MUSIC	
See guidance on regulated en	ertainment
Will you be providing live mus	ic?
○ Yes	<ul><li>No</li></ul>
Section 11 of 21	
PROVISION OF RECORDED M	USIC
See guidance on regulated en	ertainment
Will you be providing recorded	I music?
○ Yes	<ul><li>No</li></ul>
Section 12 of 21	
PROVISION OF PERFORMANO	ES OF DANCE
See guidance on regulated en	ertainment
Will you be providing perform	ances of dance? Page 14

page			
ING OF A SIMI	LAR DESCRIPTION TO LIV	E MUSIC, RE	CORDED MUSIC OR PERFORMANCES OF
nything similar ?	to live music, recorded mu	isic or	
<ul><li>No</li></ul>			
MENT			
ate night refresl	nment?		
<ul><li>No</li></ul>			
ipplying alcoho	) ?		
○ No			
mings			
			Give timings in 24 hour clock.
Start 06:00	End	23:00	(e.g., 16:00) and only give details for the days
Start	End		of the week when you intend the premises to be used for the activity.
			,
Start 06:00	Fnd	23.00	
Start [			
			1
Start 06:00	End	23:00	
Start	End		
Start 06:00	End	23:00	
Start	Fnd		
			1
Start   06:00	End	23:00	
Start	End		
Start 06:00	End	23:00	
Start	End		
	ING OF A SIMI  Ited entertainment of the night refresh on No  Ipplying alcohology of No  Implying alco	ING OF A SIMILAR DESCRIPTION TO LIV	ING OF A SIMILAR DESCRIPTION TO LIVE MUSIC, REdited entertainment Inything similar to live music, recorded music or?  IND  IND  IND  IND  IND  IND  IND  IN

Continued from previous page			
SUNDAY			
Start Start	06:00	End 23:00 End	
Will the sale of alcohol be for o	consumption:		If the sale of alcohol is for consumption on
	·	5	the premises select on, if the sale of alcohol
<ul><li>On the premises</li></ul>	<ul><li>Off the premises</li></ul>	Both	is for consumption away from the premises select off. If the sale of alcohol is for
			consumption on the premises and away from the premises select both.
State any seasonal variations			
For example (but not exclusive	ely) where the activity will occ	ur on additional da	ays during the summer months.
Non-standard timings. Where the premises will be used for the supply of alcohol at different times from those listed in the column on the left, list below			
For example (but not exclusive	ely), where you wish the activi	ty to go on longer	on a particular day e.g. Christmas Eve.
State the name and details of licence as premises supervisor		to specify on the	
Name			
First name	To be confirmed prior to lau	nch	
Family name			
Date of birth	dd mm yyyy		

Continued from previous page			
Enter the contact's address			
Building number or name			
Street			
District			
City or town			
County or administrative area			
Postcode			
Country	United Kingdom		
Personal Licence number (if known)			
Issuing licensing authority (if known)			
PROPOSED DESIGNATED PRE	VIISES SUPERVISOR CONSE	NT	
How will the consent form of the supplied to the authority?	ne proposed designated pren	nises supervisor	
<ul><li>Electronically, by the prop</li></ul>	posed designated premises s	upervisor	
<ul> <li>As an attachment to this</li> </ul>	application		
Reference number for consent form (if known)			If the consent form is already submitted, ask the proposed designated premises supervisor for its 'system reference' or 'your reference'.
Section 16 of 21			
ADULT ENTERTAINMENT			
Highlight any adult entertainm premises that may give rise to			nt or matters ancillary to the use of the
	ldren, regardless of whether	you intend childre	y to the use of the premises which may give n to have access to the premises, for example gambling machines etc.
NONE			
Section 17 of 21			
HOURS PREMISES ARE OPEN	O THE PUBLIC		
Standard Days And Timings			
MONDAY			Give timings in 24 hour clock.
Start	06:00 ——————————————————————————————————	End 23:00	(e.g., 16:00) and only give details for the days of the week when you intend the premises
Start	F	age 17	to be used for the activity.

Continued from previous page	•						
TUESDAY							
Start	06:00	End	23:00				
Start		End					
WEDNESDAY							
Start	06:00	End	23:00				
Start		End					
THURSDAY							
Start	06:00	End	23:00				
Start		End					
FRIDAY							
Start	06:00	End	23:00				
Start	;	End					
SATURDAY							
Start	06:00	End	23:00				
Start		End					
SUNDAY							
Start	06:00	End	23:00				
Start		End					
State any seasonal variations							
For example (but not exclusively) where the activity will occur on additional days during the summer months.							
,							
Non standard timings. Where you intend to use the premises to be open to the members and guests at different times from those listed in the column on the left, list below  For example (but not exclusively), where you wish the activity to go on longer on a particular day e.g. Christmas Eve.							
Section 18 of 21							
LICENSING OBJECTIVES							
Describe the steps you intend to take to promote the four licensing objectives:  Page 18							
a) General – all four licensing objectives (b,c,d,e)							

List here steps you will take to promote all four licensing objectives together.

The applicant has given thought to the potential impact of the grant of this application on the four licensing objectives and, having regarding to the locality, considers that the following conditions are proportionate and appropriate.

#### b) The prevention of crime and disorder

#### lcctv

- 1. CCTV shall be installed and maintained at the premises and shall be capable of providing clear images in all lighting conditions.
- 2. CCTV cameras shall record all entrances and exits to which the public have access and all areas in which the sale and supply of alcohol occurs.
- 3. The CCTV system must be maintained in good working order with recordings correctly noting time and date.
- 4. The Premises Licence Holder shall ensure that at all times a member of staff is on duty when the premises are open and who is capable of providing footage in an easily downloadable format to the Police or authorised officers of the Council upon request.

#### Training

- 5. All relevant members of staff shall be trained in their responsibilities under the Licensing Act 2003.
- 6. Such training shall be successfully completed before a member of staff is permitted to sell alcohol.
- 7. Training records shall be retained and shall be available for inspection by the Police or an authorised officer of the Council upon request.
- 8. Refresher training shall be given at intervals of no more than 6 months.

#### Incident and Refusals Register

- 9. An Incident and Refusal Register shall be maintained at the premises (whether kept in a written or electronic form) and made available on request to the Police or authorised officers of the Council.
- 10. Incidents to be recorded must be entered in the record within 24 hours of occurrence and shall include:
- 10.1. All crimes reported to staff at the premises;
- 10.2. Any refusal to sell alcohol;
- 10.3. Any faults in the CCTV systems;
- 10.4. Any visit to the premises by a Responsible Authority in respect of the sale of alcohol.
- 11. The premises shall operate a proof of age scheme, such as a Challenge 25, whereby the only forms of acceptable identification shall be either a photographic driving licence, a valid passport, military identification or any other recognised form of photographic identification incorporating the PASS logo, or any other form of identification from time to time approved by the secretary of the state.
- 12. The premises will be fitted with a burglar alarm system
- 13. The premises will be fitted with a panic button system for staff to utilise in the case of an emergency.

#### c) Public safety

The premises licence holder shall ensure that the appropriate fire safety, and health and safety regulations are applied at the premises.

d) The prevention of public nuisance

A complaints procedure will be maintained, details of which will be made available in store and upon request.

e) The protection of children from harm

Page 19

1. All staff will receive comprehensive training in relation to age restricted products and in particular the sale of alcohol. No

member of staff will be permitted to sell age restricted products until such time as they have successfully completed the aforementioned training.

- 2. An age till prompt system will be utilised at the premises in respect of age restricted products.
- 3. A refusals register (whether kept and written or electronic form) will be maintained at the premises and will be made available for inspection upon request by an authorised Officer of the Police or the Local Authority

#### Section 19 of 21

#### NOTES ON DEMONSTRATING ENTITLEMENT TO WORK IN THE UK

Entitlement to work/immigration status for individual applicants and applications from partnerships which are not limited liability partnerships:

A licence may not be held by an individual or an individual in a partnership who is resident in the UK who:

- does not have the right to live and work in the UK; or
- is subject to a condition preventing him or her from doing work relating to the carrying on of a licensable activity.

Any premises licence issued in respect of an application made on or after 6 April 2017 will become invalid if the holder ceases to be entitled to work in the UK.

Applicants must demonstrate that they have an entitlement to work in the UK and are not subject to a condition preventing them from doing work relating to the carrying on of a licensable activity. They do this in one of two ways: 1) by providing with this application copies or scanned copies of the documents listed below (which do not need to be certified), or 2) by providing their 'share code' to enable the licensing authority to carry out a check using the Home Office online right to work checking service (see below).

#### Documents which demonstrate entitlement to work in the UK

- An expired or current passport showing the holder, or a person named in the passport as the child of the holder, is A British citizen or a citizen of the UK and Colonies having the right of abode in the UK [please see note below about which sections of the passport to copy].
- An expired or current passport or national identity card showing the holder, or a person named in the passport as the child of the holder, is a national of a European Economic Area country or Switzerland.
- A Registration Certificate or document certifying permanent residence issued by the Home Office to a national of a European Economic Area country or Switzerland.
- A Permanent Residence Card issued by the Home Office to the family member of a national of a European Economic Area country or Switzerland.
- A current Biometric Immigration Document (Biometric Residence Permit) issued by the Home Office to the holder indicating that the person named is allowed to stay indefinitely in the UK, or has no time limit on their stay in the UK.
- A **current** passport endorsed to show that the holder is exempt from immigration control, is allowed to stay indefinitely in the UK, has the right of abode in the UK, or has no time limit on their stay in the UK.
- A current Immigration Status Document issued by the Home Office to the holder with an endorsement indicating that the named person is allowed to stay indefinitely in the UK or has no time limit on their stay in the UK, when produced in combination with an official document giving the person's permanent National Insurance number and their name issued by a Government agency or a previous employer.
- A birth or adoption certificate issued in the UK, when produced in combination with an official document giving the person's permanent National Insurance number and their name issued by a Government agency or a previous employer.
- A birth or adoption certificate issued in the Channel Islands, the Isle of Man or Ireland when produced in combination with an official document giving the person's permanent National Insurance number and their name issued by a Government agency or a previous employer.
- A certificate of registration or naturalisation as a British citizen, when produced in combination with an
  official document giving the person's permanent National Insurance number and their name issued by a
  Government agency or a previous employer. 39e

- A **current** passport endorsed to show that the holder is allowed to stay in the UK and is currently allowed to work and is not subject to a condition preventing the holder from doing work relating to the carrying on of a licensable activity.
- A **current** Biometric Immigration Document (Biometric Residence Permit) issued by the Home Office to the holder which indicates that the named person can currently stay in the UK and is allowed to work relation to the carrying on of a licensable activity.
- A **current** Residence Card issued by the Home Office to a person who is not a national of a European Economic Area state or Switzerland but who is a family member of such a national or who has derivative rights or residence.
- A current Immigration Status Document containing a photograph issued by the Home Office to the holder
  with an endorsement indicating that the named person may stay in the UK, and is allowed to work and is not
  subject to a condition preventing the holder from doing work relating to the carrying on of a licensable activity
  when produced in combination with an official document giving the person's permanent National Insurance
  number and their name issued by a Government agency or a previous employer.
- A Certificate of Application, **less than 6 months old**, issued by the Home Office under regulation 18(3) or 20(2) of the Immigration (European Economic Area) Regulations 2016, to a person who is not a national of a European Economic Area state or Switzerland but who is a family member of such a national or who has derivative rights of residence.
- Reasonable evidence that the person has an outstanding application to vary their permission to be in the UK
  with the Home Office such as the Home Office acknowledgement letter or proof of postage evidence, or
  reasonable evidence that the person has an appeal or administrative review pending on an immigration
  decision, such as an appeal or administrative review reference number.
- Reasonable evidence that a person who is not a national of a European Economic Area state or Switzerland but
  who is a family member of such a national or who has derivative rights of residence in exercising treaty rights in
  the UK including:-
  - evidence of the applicant's own identity such as a passport,
  - evidence of their relationship with the European Economic Area family member e.g. a marriage certificate, civil partnership certificate or birth certificate, and
  - evidence that the European Economic Area national has a right of permanent residence in the UK or is one of the following if they have been in the UK for more than 3 months:
    - (i) working e.g. employment contract, wage slips, letter from the employer,
    - (ii) self-employed e.g. contracts, invoices, or audited accounts with a bank,
    - (iii) studying e.g. letter from the school, college or university and evidence of sufficient funds; or
    - (iv) self-sufficient e.g. bank statements.

Family members of European Economic Area nationals who are studying or financially independent must also provide evidence that the European Economic Area national and any family members hold comprehensive sickness insurance in the UK. This can include a private medical insurance policy, an EHIC card or an S1, S2 or S3 form.

**Original documents must not be sent to licensing authorities.** If the document copied is a passport, a copy of the following pages should be provided:-

- (i) any page containing the holder's personal details including nationality;
- (ii) any page containing the holder's photograph;
- (iii) any page containing the holder's signature;
- (iv) any page containing the date of expiry; and
- (v) any page containing information indicating the holder has permission to enter or remain in the UK and is permitted to work.

If the document is not a passport, a copy of the whole document should be provided.

Your right to work will be checked as part of your licensing application and this could involve us checking your immigration status with the Home Office. We may otherwise share information with the Home Office. Your licence application will not be determined until you have complied with this guidance.

#### Home Office online right to work checking service

As an alternative to providing a copy of the documents listed above, applicants may demonstrate their right to work by allowing the licensing authority to carry out a check with the Home Office online right to work checking service.

To demonstrate their right to work via the Home Office online right to work checking service, applicants should include in this application their 9-digit share code (provided to them upon accessing the service at <a href="https://www.gov.uk/prove-right-to-work">https://www.gov.uk/prove-right-to-work</a>) which, along with the applicant's date of birth (provided within this application), will allow the licensing authority to carry out the check.

In order to establish the applicant's right to work, the check will need to indicate that the applicant is allowed to work in the United Kingdom and is not subject to a condition preventing them from doing work relating to the carrying on of a licensable activity.

An online check will not be possible in all circumstances because not all applicants will have an immigration status that can be checked online. The Home Office online right to work checking service sets out what information and/or documentation applicants will need in order to access the service. Applicants who are unable to obtain a share code from the service should submit copy documents as set out above.

Section 20 of 21

NOTES ON REGULATED ENTERTAINMENT

In terms of specific **regulated entertainments** please note that:

- Plays: no licence is required for performances between 08:00 and 23.00 on any day, provided that the audience does not exceed 500.
- Films: no licence is required for 'not-for-profit' film exhibition held in community premises between 08.00 and 23.00 on any day provided that the audience does not exceed 500 and the organiser (a) gets consent to the screening from a person who is responsible for the premises; and (b) ensures that each such screening abides by age classification ratings.
- Indoor sporting events: no licence is required for performances between 08.00 and 23.00 on any day, provided that the audience does not exceed 1000.
- Boxing or Wrestling Entertainment: no licence is required for a contest, exhibition or display of Greco-Roman wrestling, or freestyle wrestling between 08.00 and 23.00 on any day, provided that the audience does not exceed 1000. Combined fighting sports defined as a contest, exhibition or display which combines boxing or wrestling with one or more martial arts are licensable as a boxing or wrestling entertainment rather than an indoor sporting event.
- Live music: no licence permission is required for:
  - o a performance of unamplified live music between 08.00 and 23.00 on any day, on any premises.
  - o a performance of amplified live music between 08.00 and 23.00 on any day on premises authorised to sell alcohol for consumption on those premises, provided that the audience does not exceed 500.
  - o a performance of amplified live music between 08.00 and 23.00 on any day, in a workplace that is not licensed to sell alcohol on those premises, provided that the audience does not exceed 500.
  - o a performance of amplified live music between 08.00 and 23.00 on any day, in a church hall, village hall, community hall, or other similar community premises, that is not licensed by a premises licence to sell alcohol, provided that (a) the audience does not exceed 500, and (b) the organiser gets consent for the performance from a person who is responsible for the premises.
  - o a performance of amplified live music between 08.00 and 23.00 on any day, at the non-residential premises of (i) a local authority, or (ii) a school, or (iii) a hospital, provided that (a) the audience does not exceed 500, and (b) the organiser gets consent for the performance on the relevant premises from: (i) the local authority concerned, or (ii) the school or (iii) the health care provider for the hospital.
- Recorded Music: no licence permission is required for:
  - o any playing of recorded music between 08.00 and 23.00 on any day on premises authorised to sell alcohol for consumption on those premises, provided that the audience does not exceed 500.
  - o any playing of recorded music between 08.00 and 23.00 on any day, in a church hall, village hall, community hall, or other similar community premises, that is not licensed by a premises licence to sell alcohol, provided that (a) the audience does not exceed 500, and (b) the organiser gets consent for the performance from a person who is responsible for the premises.
  - o any playing of recorded music between 08.00 and 23.00 on any day, at the non-residential premises of (i) a local authority, or (ii) a school, or (iii) a hospital, provided that (a) the audience does not exceed 500, and (b) the organiser gets consent for the performance on the relevant premises from: (i) the local authority concerned, or (ii) the school proprietor or (iii) the health care provider for the hospital.

- Dance: no licence is required for performances between 08.00 and 23.00 on any day, provided that the audience does not exceed 500. However, a performance which amounts to adult entertainment remains licensable.
- Cross activity exemptions: no licence is required between 08.00 and 23.00 on any day, with no limit on audience size for:
  - o any entertainment taking place on the premises of the local authority where the entertainment is provided by or on behalf of the local authority;
  - o any entertainment taking place on the hospital premises of the health care provider where the entertainment is provided by or on behalf of the health care provider;
  - o any entertainment taking place on the premises of the school where the entertainment is provided by or on behalf of the school proprietor; and
  - o any entertainment (excluding films and a boxing or wrestling entertainment) taking place at a travelling circus, provided that (a) it takes place within a moveable structure that accommodates the audience, and (b) that the travelling circus has not been located on the same site for more than 28 consecutive days.

#### Section 21 of 21

#### **PAYMENT DETAILS**

This fee must be paid to the authority. If you complete the application online, you must pay it by debit or credit card. Premises Licence Fees are determined by the non domestic rateable value of the premises.

To find out a premises non domestic rateable value go to the Valuation Office Agency site at http://www.voa.gov.uk/business\_rates/index.htm

Band A - No RV to £4300	£100.00
Band B - £4301 to £33000	£190.00
Band C - £33001 to £8700	£315.00
Band D - £87001 to £12500	£450.00*
Band E - £125001 and over	£635.00*

\*If the premises rateable value is in Bands D or E and the premises is primarily used for the consumption of alcohol on the premises then your are required to pay a higher fee

Band D - £87001 to £12500 £900.00 Band E - £125001 and over £1,905.00

There is an exemption from the payment of fees in relation to the provision of regulated entertainment at church halls, chapel halls or premises of a similar nature, village halls, parish or community halls, or other premises of a similar nature. The costs associated with these licences will be met by central Government. If, however, the licence also authorises the use of the premises for the supply of alcohol or the provision of late night refreshment, a fee will be required.

Schools and sixth form colleges are exempt from the fees associated with the authorisation of regulated entertainment where the entertainment is provided by and at the school or college and for the purposes of the school or college.

If you operate a large event you are subject to ADDITIONAL fees based upon the number in attendance at any one time

Capacity 5000-9999	£1,000.00
Capacity 10000 -14999	£2,000.00
Capacity 15000-19999	£4,000.00
Capacity 20000-29999	£8,000.00
Capacity 30000-39000	£16,000.00
Capacity 40000-49999	£24,000.00
Capacity 50000-59999	£32,000.00
Capacity 60000-69999	£40,000.00
Capacity 70000-79999	£48.000.00

<u>Page 24</u>

Continued from previous page	
Capacity 80000-89999	£56,000.00
Capacity 90000 and over	£64,000.00
* Fee amount (£)	315.00

#### **DECLARATION**

 $\boxtimes$ 

I/we understand it is an offence, liable on conviction to a fine up to level 5 on the standard scale, under section 158 of the licensing act 2003, to make a false statement in or in connection with this application.

Ticking this box indicates you have read and understood the above declaration

This section should be completed by the applicant, unless you answered "Yes" to the question "Are you an agent acting on behalf of the applicant?"

\* Full name

\* Capacity

Solicitors for the Applicant

\* Date

31 / 01 / 2024

mm

Add another signatory

уууу

Once you're finished you need to do the following:

1. Save this form to your computer by clicking file/save as...

dd

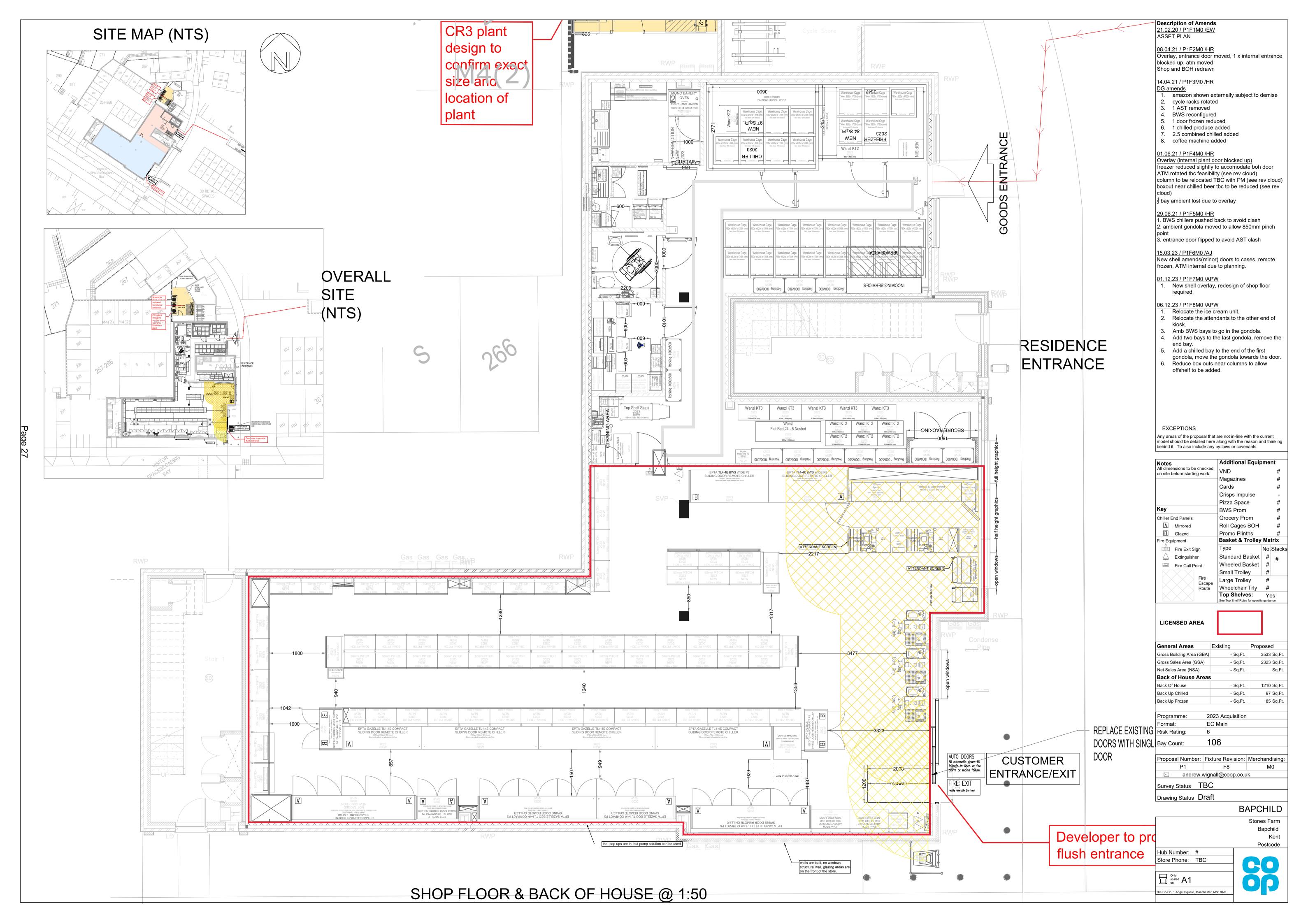
2. Go back to <a href="https://www.gov.uk/apply-for-a-licence/premises-licence/swale/apply-1">https://www.gov.uk/apply-for-a-licence/premises-licence/swale/apply-1</a> to upload this file and continue with your application.

Don't forget to make sure you have all your supporting documentation to hand.

IT IS AN OFFENCE LIABLE TO SUMMARY CONVICTION TO A FINE OF ANY AMOUNT UNDER SECTION 158 OF THE LICENSING ACT 2003, TO MAKE A FALSE STATEMENT IN OR IN CONNECTION WITH THIS APPLICATION

IT IS AN OFFENCE UNDER SECTION 24B OF THE IMMIGRATION ACT 1971 FOR A PERSON TO WORK WHEN THEY KNOW, OR HAVE REASONABLE CAUSE TO BELIEVE, THAT THEY ARE DISQUALIFIED FROM DOING SO BY REASON OF THEIR IMMIGRATION STATUS. THOSE WHO EMPLOY AN ADULT WITHOUT LEAVE OR WHO IS SUBJECT TO CONDITIONS AS TO EMPLOYMENT WILL BE LIABLE TO A CIVIL PENALTY UNDER SECTION 15 OF THE IMMIGRATION, ASYLUM AND NATIONALITY ACT 2006 AND PURSUANT TO SECTION 21 OF THE SAME ACT, WILL BE COMMITTING AN OFFENCE WHERE THEY DO SO IN THE KNOWLEDGE, OR WITH REASONABLE CAUSE TO BELIEVE, THAT THE EMPLOYEE IS DISQUALIFIED

OFFICE USE ONLY							
Applicant reference number	CXS.COO238.900						
Fee paid							
Payment provider reference							
ELMS Payment Reference							
Payment status							
Payment authorisation code							
Payment authorisation date							
Date and time submitted							
Approval deadline							
Error message							
Is Digitally signed							
1 2 3 4	5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 Next>						





the master's house, college road, maidstone, kent, ME15 6YF t: 01622 760670 e: info@gdmarchitects.co.uk

This drawing is to be read in conjunction with all other relevant drawings

Copyright reserved. This drawing may only be used for the client and location specified in the title block. It may not be copied or disclosed to any other third party without prior written consent from Chartway Group. Prior to any works commencing on site, The Engineer is to be contacted regarding the current status, revision or regulatory approval of this drawing.

All workmanship and materials to be the best of their respective kind and at least equivalent of the appropriate British Standard Code of Practice. All relevant dimensions and levels to be ascertained or checked and verified on

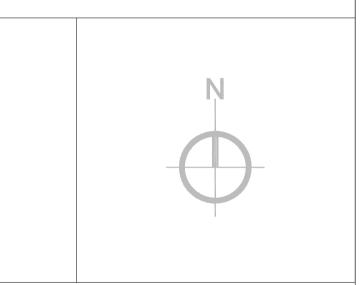
brought to the immediate attention on Chartway Group.

Buyers are warned that this is a working drawing and is not intended to be treated as descriptive material describing, in relation to any particular property or development, any of the specified matters prescribed by any order made under the above act. The contents of this drawing may be subject to change at any time and alterations and variations can occur during the process of works without revision of the drawing. Consequently the layout, form, content and dimensions of the finished construction may differ materially from those shown. Nor do the contents of this drawing

This drawing is the copyright of gdm architects and shall not be copied or reproduced without permission.

This drawing shall be read in conjunction with gdm architects Health and Safety risk assessments and all works shall be carried out in a safe manner, by competent persons.

Drawing produced by gdm architects Itd trading as gdm architects.





21.02.2024

ROF: TQ 92618 63357 Co-op Stones Farm Barchild Mt99AB

1 wish to obtect to the application from co-oro for the sale of alcohol from 06.00 - 23.00 hrs daily.

Muchinerian is based on MM concern that this new because may increase the possibilities of public nulsance for the mans dwellings nearbor including my own.

This is a new built rousing estate and we are already experiencines anti-social behaviour. The extended offering hours are dimed at pulling custom on to the estate encouraging many more vehicles on to an area that already is experiencing lack of parking.

noise nuisance from 17 hrs a day car parking from non-residents.

Thank You.



Sign In

START COURSE

# Welcome to sales restricted products level 1.

This course is here to help you to protect your community, your Co-op, and yourself.

Please note this module includes audio so please turn your sound on.

CHARACTE CHARACTER MATERIA	Introduction	
=	Keeping our promises	
=	How can you help	
*****	The challenge	
00000000 000000000 00000	Check it out	
40000000 400000	Challenge 25	
#2000000 #200000000 #2000	Who's it for?	
CARRESTON ON SERVICE OF SERVICE O	Consequences	
Months and the second	Test purchases	
NOCOMINA MINISTRADA NOSOM	Working the tills	
CONTRACT CON	Good things to say	
ANCHOMS MINISTERIAN FIRST	Summary	



#### Sales Restricted Products Level 1 v.02

Current Version v

Sign In

**REVIEW** 

**FEEDBACK** 





Section 1 of 12

# Introduction

We sell a big range of products in our stores. We're happy to sell to our customers, but there are some products we have to be a bit more careful about. These are things like alcohol, tobacco, lottery products and high-caffeine drinks. It's important you know how to process these sales restricted products as you're responsible for following the law, our policy and looking after your community.



Introduction

Introduction

the design of products to our mouth. Note larger to off to a continuous, but foreign many products to be too the last to our mouth of the last to the last to

The course is divided into sections to help you think about who you can and can't self to and what to do if you re not sure.

1

2

3

4

5

6

7

8

9



Page 34



#### Sales Restricted Products Level 1 v.02

Current Version >



**REVIEW** 

FEEDBACK

Section 1 - Introduction



Section 2 of 12

# Keeping our promises

When we open a store, we make a promise to be a responsible retailer. We uphold the law and always do the right thing for our customers, colleagues and members. As part of this promise, we only sell restricted products to the right people and we have processes and policies in place to protect our colleagues.



#### Sales Restricted Products Level 1 v.02

Current Version ~



REVIEW

**FEEDBACK** 





# When we're given a licence to sell alcohol we agree to support the licensing objectives, these are:

- public safety
- prevention of public nuisance
- protection of children from harm
- prevention of crime and disorder
- protecting and improving public health (in Scotland)

Read on

© 2024 Articulate Global, LLC

Terms

PriPage 36port

Cookie Preferences



Current Version ~



**REVIEW** 

FEEDBACK



- prevention of crime and disorder
- protecting and improving public health (in Scotland)

Community is important to us and selling the right products to the right people is at the heart of what we do. It's what we've done for hundreds of years in the communities that we serve.

Select 'START' to hear their thoughts.

START



Complete the content above before moving on.



Current Version >



**REVIEW** 

FEEDBACK



OO: 13







# Ana, Member Pioneer

"I don't like seeing kids hanging around the park drinking and causing trouble. I'd be disappointed if I saw they'd got alcohol from my Co-op. As a member, I trust the Co-op to do the right thing as a responsible retailer."





 $Complete \ the \ content \ above \ before \ moving \ on.$ 



Current Version >



**REVIEW** 

**FEEDBACK** 



# Jane, Customer

"I saw a bunch of children, probably no older than 14, on the village green and some were smoking. It made me wonder who sold them the cigarettes. Surely not the Co-op?"

1 (2) 3 4



Complete the content above before moving on.



Current Version ~



**REVIEW** 

FEEDBACK



# Rishi, Colleague

"It's not easy to say 'no' to customers. It might get their backs up if they're asked for ID. But I'd rather risk that as it's the law and I know I'm protecting myself, my team and our store, and that's what matters most."

1 2 3 4

•

Complete the content above before moving on.



Current Version >



**REVIEW** 

FEEDBACK



# Martin, Customer

"We're a close-knit community. The staff in my local store are good, decent and hard-working people. I want them to say 'no' to selling some products if it's the right thing to do - I know I would."

1 2 3 4

Read on

© 2024 Articulate Global, LLC

Terms

Priva@ag@p4drt

Cookie Preferences

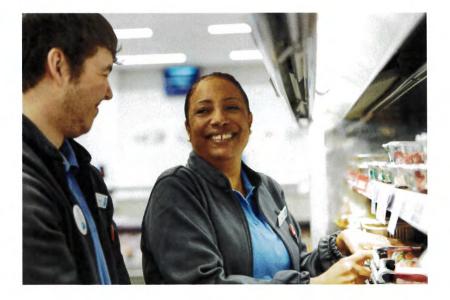
Section 2 - Keeping our promises



Section 3 of 12

# How can you help

1



# So what's your role in this?

Your job is to make sure that you only sell restricted products to people who are allowed to buy them. That's what being a responsible retailer is all about. We look out for our communities, we show we care.



.



Current Version ~

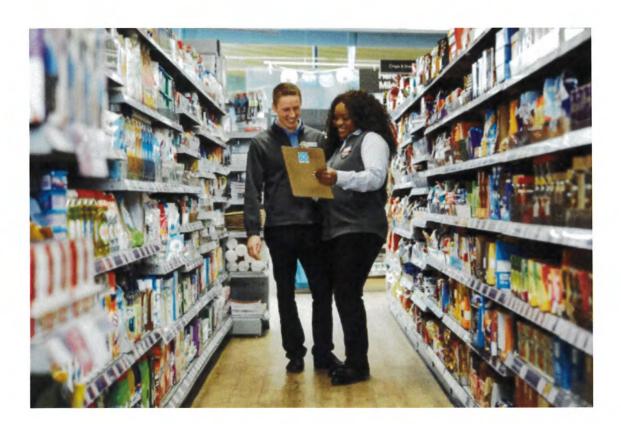


REVIEW

**FEEDBACK** 



2



# Follow the rules

It's as simple as making sure you know what the rules are and then following them. This course will help you do that, and you can come back to it at any time.

You need to commit to challenging customers when necessary and supporting your colleagues to do the same.

1 (2)





Current Version ~



**REVIEW** 

FEEDBACK





3

## Protect our communities

Regulations and restrictions exist to protect young and vulnerable people. In some cases, we go above the law to protect the communities that we serve and the people who live there.

1 2 (



REVIEW

Sign In

FEEDBACK

=

Sales Restricted Products Level 1

25% COMPLETE

☐ Introduction

~

How can you helpThe challenge

)

 $\equiv$  Check it out

Challenge 25

Consequences

Test purchases

Good things to say

Summary

Section 4 of 12

# The challenge

## What are the restricted products?

You might be surprised by the number of restricted products in your store. For some products, there isn't a legal minimum age, but to keep our communities safe we've agreed to apply a restriction. These products are marked with an \*.

Note, medicines vary depending on the product there are age restrictions of 12, 16, or 18 years old. The till shows you a prompt.

18 years old

16 years old

Tobacco

CBD drinks

Cigarette papers

High caffeine drinks\*

Nicotine products

Matches and lighters\*

E-cigarettes and e-liquids

Hair dye\*

National lottery

Healthcare lottery

Gas cylinders

Petrol

Alcohol

Medicines

Acids

© 2024 Articulate Global, LLC

Terms

Privacy Su

cookPage:45



Current Version ~

Sign In

REVIEW

FEEDBACK



SOLVENTS

HAIR DYE

**DVDS AND GAMES** 

Many household items, such as glue and aerosols, contain solvents that can be used to get a high regardless of age. Watch out for anyone purchasing these products on a regular basis. Due to the number of products containing solvents the till won't offer a prompt. It is illegal to sell solvents to customers, regardless of age, if you know or think they are being bought to be inhaled for the purpose of 'getting high'.

## What's the age restriction?

So if they look over 18, then it's okay to make the sale? It's not quite that simple. It can be hard to judge people's ages correctly. Research has shown that it's really difficult for someone to guess the ages of people who aren't in their own peer group.

It's also hard to judge the age of someone from a different ethnic background to your own and anyone who's wearing a face covering.

In short, it's really difficult to guess correctly. This is why we have Challenge 25. If someone looks under 25, then ask for ID, a genuine customer really won't mind.

Read on

© 2024 Articulate Global, LLC

Terms

Privacy Pager 146 Cookie Preferences



Current Version ~

Sign In

**REVIEW** 

FEEDBACK



SOLVENTS

HAIR DYE

**DVDS AND GAMES** 



The law requires us to monitor the sale or theft of hair dye as it contains a chemical that could be used for making explosive devices. You need to keep a lookout for any suspicious behaviour for example:

- customers looking nervous and avoiding eye contact
- · buying large quantities of hair dye
- · paying with a lot of cash

If this happens carry on with the sale and then report it to the management team immediately.

## What's the age restriction?

So if they look over 18, then it's okay to make the sale? It's not quite that simple. It can be hard to judge people's ages correctly. Research has shown that it's really difficult for someone to guess the ages of people who aren't in their own peer group.

It's also hard to judge the age of someone from a different ethnic background to your own and anyone who's wearing a face covering.

In short, it's really difficult to guess correctly. This is why we have Challenge 25. If someone looks under 25, then ask for ID, a genuine customer really won't mind.

Read on

© 2024 Articulate Global, LLC

Terms

Privacy

Suppor Page i 47 references



**SOLVENTS** 

HAIR DYE

DVDS AND GAMES

If your store sells DVDs and games these are title-specific and the age restriction is shown on the case: DVDs 12, 15, or 18 and Games 12, 16, or 18.

# What's the age restriction?

So if they look over 18, then it's okay to make the sale? It's not quite that simple. It can be hard to judge people's ages correctly. Research has shown that it's really difficult for someone to guess the ages of people who aren't in their own peer group.

It's also hard to judge the age of someone from a different ethnic background to your own and anyone who's wearing a face covering.

In short, it's really difficult to guess correctly. This is why we have Challenge 25. If someone looks under 25, then ask for ID, a genuine customer really won't mind.



Current Version ~

REVIEW

FEEDBACK

## Sales Restricted Products Level 1

25% COMPLETE

- Introduction

 ─ Keeping our promises

How can you help

The challenge

= Check it out

Challenge 25

Consequences Test purchases

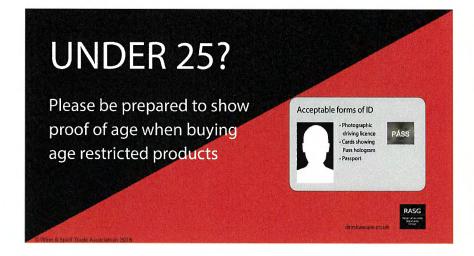
 $\equiv$  Working the tills

Good things to say

= Summary

### Challenge 25

If you look around the store, you'll see lots of things that can help you with the challenge of selling restricted products.



#### Till prompts

Our tills prompt you to follow the Challenge 25 procedure when you scan a restricted product, just follow the screen instructions (more on this later).

#### Badges

Store colleagues wear badges that indicate our policy around selling restricted products. This acts as a reminder to customers and colleagues.

#### Shelf signage

The shelves often have signage that tells the customer there's an age restriction. There are also product-specific signs like the tobacco notices or the alcohol permitted hours notices. Take a look at the signage in your own store and use it to help avoid conflict - you're just doing your job.

https://360.articulate.com/review/content/be70054d-9562-4483-8915-31a929f4ef4a/review



Current Version ~

Sign In

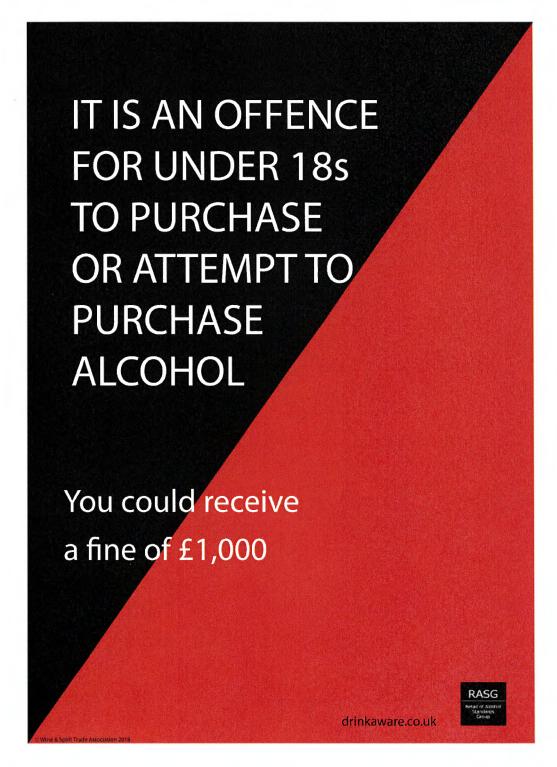
**REVIEW** 

FEEDBACK



## Challenging and refusing

Challenge 25 helps us to ask customers for ID to make sure that they're old enough to buy the restricted products. Genuine customers really won't mind being asked for ID. Challenging helps us to protect our communities.



© 2024 Articulate Global, LLC

Terms

Privacy

Supper Su

Created by Andrew Pickstone . Current Version ~

REVIEW

FEEDBACK



\_\_\_\_

If a customer doesn't have any ID and they look under 25, you'll have to refuse the sale. Other times when you must refuse include:

**UNDERAGE** 

UNDER THE INFLUENCE

If someone has ID but they're not old enough to buy the restricted product. For example, someone under 16 cannot buy a high caffeine drink.



Read on

Created by Andrew Pickstone • Current Version >

Sign In

REVIEW

**FEEDBACK** 



If a customer doesn't have any ID and they look under 25, you'll have to refuse the sale. Other times when you must refuse include:

UNDERAGE

UNDER THE INFLUENCE

If someone is under the influence of alcohol, drugs, or solvents we have a legal and moral responsibility to restrict the sale. If you think that selling a product could increase the risk of harm to that person, you should refuse. Be careful as occasionally someone may look drunk but could have a disability or illness.



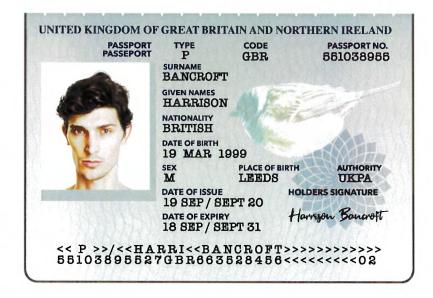


Section 5 of 12

# Check it out

You must ask the customer for a photographic ID if they're buying a restricted product and look under 25. When you look at the ID you're checking to see if they're old enough to buy the product, for example, 16 or 18, they don't have to be 25 to buy the product.

You can only accept certain forms of photographic ID. Flip the cards for more information about each type of ID.





Section 4 - The challenge



Section 5 of 12

# Check it out

You must ask the customer for a photographic ID if they're buying a restricted product and look under 25. When you look at the ID you're checking to see if they're old enough to buy the product, for example, 16 or 18, they don't have to be 25 to buy the product.

You can only accept certain forms of photographic ID. Flip the cards for more information about each type of ID.





Section 5 of 12

# Check it out

You must ask the customer for a photographic ID if they're buying a restricted product and look under 25. When you look at the ID you're checking to see if they're old enough to buy the product, for example, 16 or 18, they don't have to be 25 to buy the product.

You can only accept certain forms of photographic ID. Flip the cards for more information about each type of ID.



Sign In

FEEDBACK

## Section 4 - The challenge



# Check it out

You must ask the customer for a photographic ID if they're buying a restricted product and look under 25. When you look at the ID you're checking to see if they're old enough to buy the product, for example, 16 or 18, they don't have to be 25 to buy the product.

You can only accept certain forms of photographic ID. Flip the cards for more information about each type of ID.





Created by Andrew Pickstone . Current Version ~

Sign In

**REVIEW** 

FEEDBACK



## Is it real?

At the moment we can only accept physical ID as digital ID isn't yet legal. However, you still have to be careful as novelty cards are quite easily obtained. Could you spot one?

Select the card that you think is fake.







**Submit** 

Created by Andrew Pickstone . Current Version ~

Sign In

**REVIEW** 

**FEEDBACK** 



## Is it real?

At the moment we can only accept physical ID as digital ID isn't yet led However, you still have to be careful as novelty cards are quite easily obtained. Could you spot one?

## Selec

## Oh no, that's incorrect.

Fake ID will usually include words that don't seem right. For example, international driving permit or driving card. If you sell to someone using fake ID then you're still breaking the law.





18+

Subn



Select the checkbox once you have selected the card that you think is fake.

Read on

REVIEW

FEEDBACK





Select the checkbox once you have selected the card that you think is fake.

## Here's how to spot a fake

- Compare the customer to the ID. Do they look like the picture?
- Are they wearing the same outfit? That could mean it was created that day and is a fake.
- Look for facial differences. Particularly the levels of the eyes and the ears in relation to the mouth. Could it be a family member's ID?
- A lot of fake IDs are stolen or borrowed ask the customer for additional ID if you're not sure.
- Look for signs of anxiety. If the customer is avoiding eye contact or acting nervously, be suspicious.
- If you're still not sure, smile and say 'I just need to check this with my manager'.
   Genuine customers won't mind at all, but if it's a fake they'll immediately want it back.



Section 5 - Check it out



Section 6 of 12

# Challenge 25

You're going to play the Challenge 25 game where you serve 21 customers. For each customer look at what they're buying and decide whether to sell, refuse or challenge. If you challenge you must then confirm their ID.

For each correct decision you get 200 points, for an incorrect decision you lose points.

You're now going to play the game, you have five lives and if you fail to challenge or confirm the ID of anyone who looks under 25 you lose a life.

Created by Andrew Pickstone . Current Version ~

Sign In

**REVIEW** 

FEEDBACK

# Section 5 - Check it out





Section 6 of 12

# Challenge 25

You're going to play the Challenge 25 game where you serve 21 customers. For each customer look at what they're buying and decide whether to sell, refuse or challenge. If you challenge you must then confirm their ID.

For each correct decision you get 200 points, for an incorrect decision you lose points.



REVIEW

FEEDBACK



# Challenge 25

You're going to play the Challenge 25 game where you serve 21 customers. For each customer look at what they're buying and decide whether to sell, refuse or challenge. If you challenge you must then confirm their ID.

For each correct decision you get 200 points, for an incorrect decision you lose points.



REVIEW

**FEEDBACK** 



Section 6 of 12

# Challenge 25

You're going to play the Challenge 25 game where you serve 21 customers. For each customer look at what they're buying and decide whether to sell, refuse or challenge. If you challenge you must then confirm their ID.

For each correct decision you get 200 points, for an incorrect decision you lose points.



Created by Andrew Pickstone . Current Version ~

Sign In

REVIEW

**FEEDBACK** 

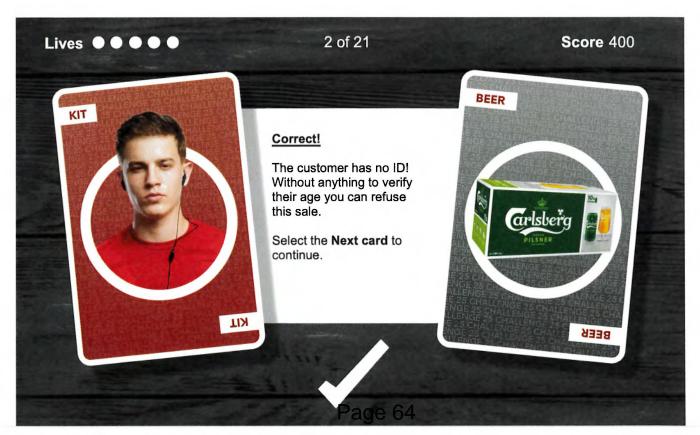


Section 6 of 12

# Challenge 25

You're going to play the Challenge 25 game where you serve 21 customers. For each customer look at what they're buying and decide whether to sell, refuse or challenge. If you challenge you must then confirm their ID.

For each correct decision you get 200 points, for an incorrect decision you lose points.



REVIEW

## Challetige 23

## Sales Restricted Products Level 1

12% COMPLETE

 	duct	



The challenge

Challenge 25

Check it out

0

─ Consequences

= Test purchases

Working the tills

Good things to say

You're going to play the Challenge 25 game where you serve 21 customers. For each customer look at what they're buying and decide whether to sell, refuse or challenge. If you challenge you must then confirm their ID.

For each correct decision you get 200 points, for an incorrect decision you lose points.

You're now going to play the game, you have five lives and if you fail to challenge or confirm the ID of anyone who looks under 25 you lose a life.



Select the checkbox once you have completed the Challenge 25 Game.

Read on

Created by Andrew Pickstone • Current Version ~

Sign In

**REVIEW** FEEDBACK

or each correct decision you get 200 points, for an incorrect decision you lose points.

You're now going to play the game, you have five lives and if you fail to challenge or confirm the ID of anyone who looks under 25 you lose a life.



Select the checkbox once you have completed the Challenge 25 Game.

Read on

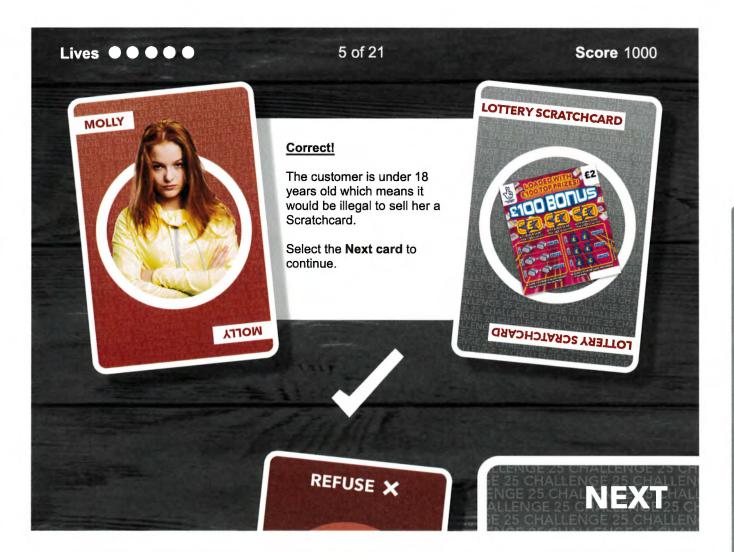
Created by Andrew Pickstone . Current Version >

Sign In

**REVIEW** 

**FEEDBACK** 

= ou're now going to play the game, you have five lives and if you fail to challenge or confirm the ID of anyone who looks under 25 you lose a life.



Select the checkbox once you have completed the Challenge 25 Game.

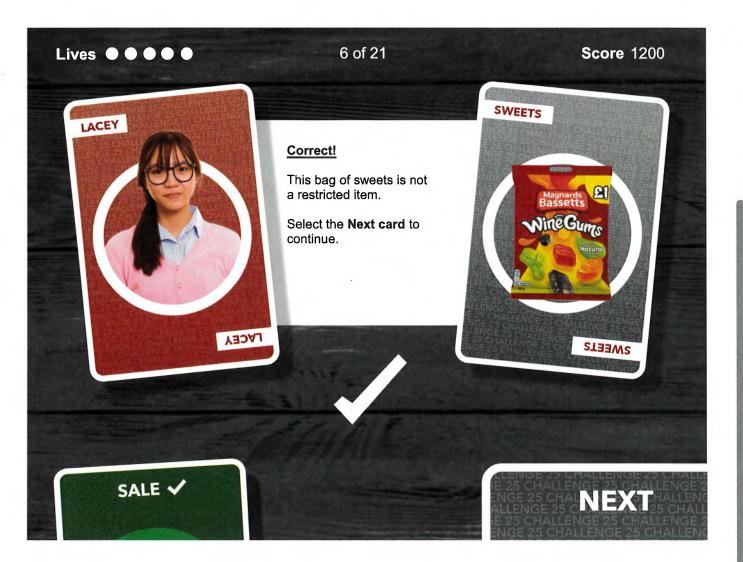
Read on

Created by Andrew Pickstone • Current Version >

**REVIEW** 

FEEDBACK

= ou're now going to play the game, you have five lives and if you fail to challenge or confirm the ID of anyone who looks under 25 you lose a life.



Select the checkbox once you have completed the Challenge 25 Game.

Read on

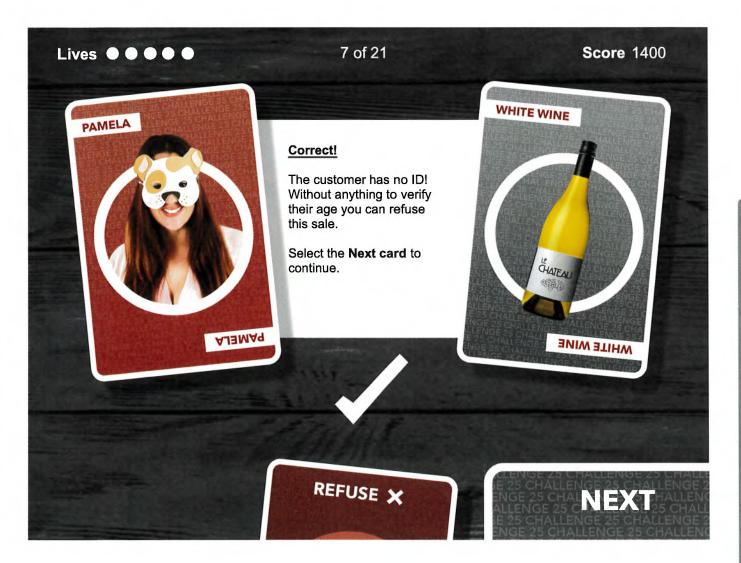
Created by Andrew Pickstone • Current Version ~

Sign In

REVIEW

FEEDBACK

= ou're now going to play the game, you have five lives and if you fail to challenge or confirm the ID of anyone who looks under 25 you lose a life.



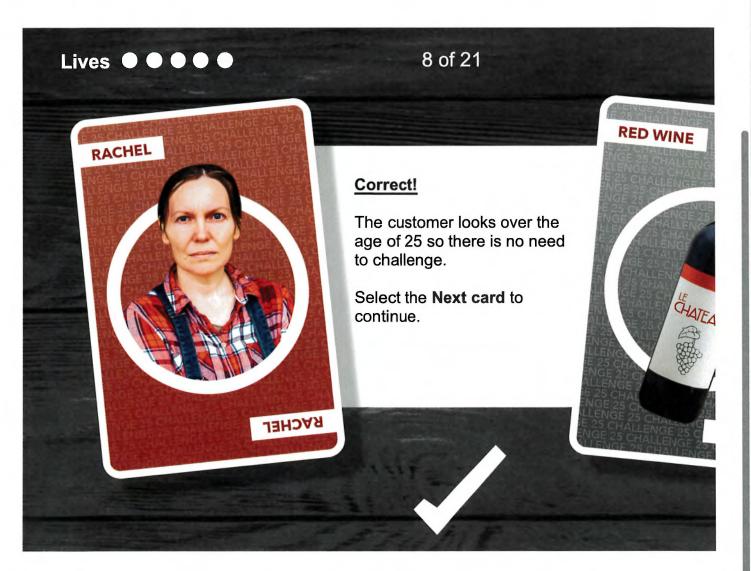
Select the checkbox once you have completed the Challenge 25 Game.

Read on



For each correct decision you get 200 points, for an incorrect decision you lose points.

You're now going to play the game, you have five lives and if you fail to challenge or confirm the ID of anyone who looks under 25 you lose a life.



Select the checkbox once you have completed the Challenge 25 Game.

Read on

Created by Andrew Pickstone • Current Version >

REVIEW

FEEDBACK

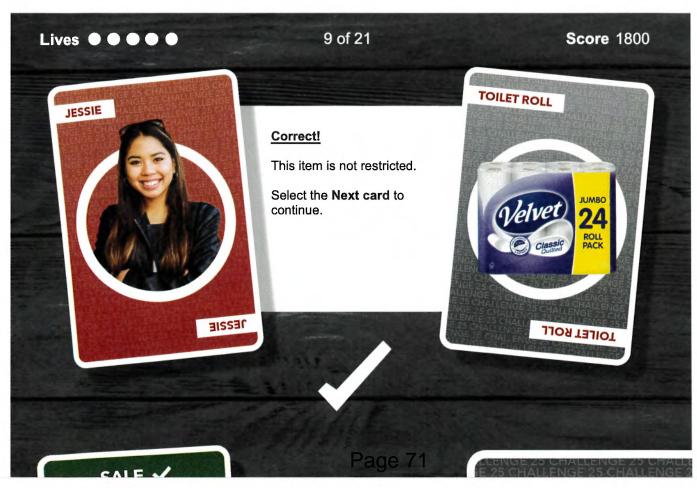


Section 6 of 12

# Challenge 25

You're going to play the Challenge 25 game where you serve 21 customers. For each customer look at what they're buying and decide whether to sell, refuse or challenge. If you challenge you must then confirm their ID.

For each correct decision you get 200 points, for an incorrect decision you lose points.



## Chancinge 20

## Sales Restricted Products Level 1

12% COMPLETE

REVIEW

- ☐ Introduction
- ~
- Keeping our promises
- = How can you help
- The challenge

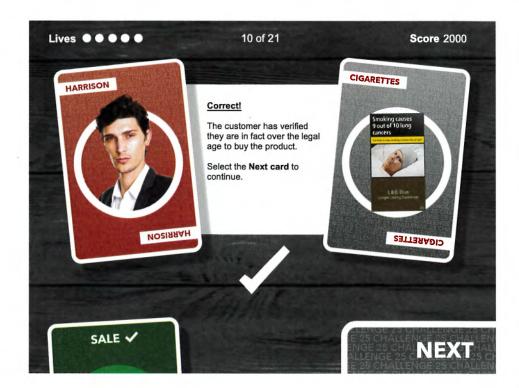
= Check it out

- O
- Consequences
- Test purchases
- Good things to say
- Summary

You're going to play the Challenge 25 game where you serve 21 customers. For each customer look at what they're buying and decide whether to sell, refuse or challenge. If you challenge you must then confirm their ID.

For each correct decision you get 200 points, for an incorrect decision you lose points.

You're now going to play the game, you have five lives and if you fail to challenge or confirm the ID of anyone who looks under 25 you lose a life.



Select the checkbox once you have completed the Challenge 25 Game.

Read on

#### Challetige 23

Sales Restricted Products Level 1

12% COMPLETE

REVIEW

- ☐ Introduction
- Keeping our promises

- The challenge
- ☐ Challenge 25

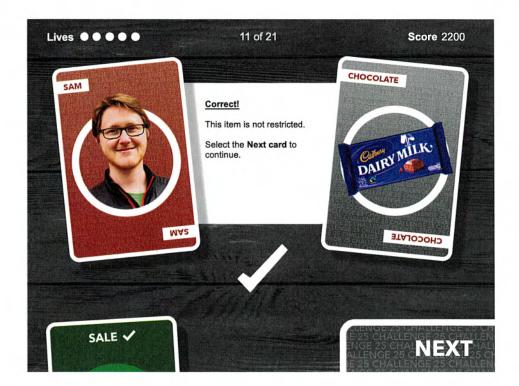
= Check it out

- O
- Who's it for?
- Consequences
- = Test purchases
- Working the tills
- Good things to say
- Summary

You're going to play the Challenge 25 game where you serve 21 customers. For each customer look at what they're buying and decide whether to sell, refuse or challenge. If you challenge you must then confirm their ID.

For each correct decision you get 200 points, for an incorrect decision you lose points.

You're now going to play the game, you have five lives and if you fail to challenge or confirm the ID of anyone who looks under 25 you lose a life.



Select the checkbox once you have completed the Challenge 25 Game.



For each correct decision you get 200 points, for an incorrect decision you lose points.

You're now going to play the game, you have five lives and if you fail to challenge or confirm the ID of anyone who looks under 25 you lose a life.



Select the checkbox once you have completed the Challenge 25 Game.

Created by Andrew Pickstone . Current Version ~

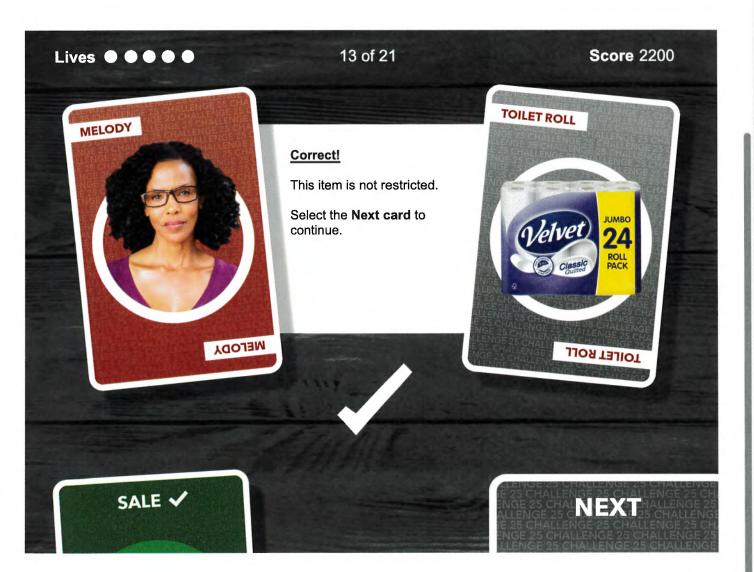
REVIEW

FEEDBACK



For each correct decision you get 200 points, for an incorrect decision you lose points.

You're now going to play the game, you have five lives and if you fail to challenge or confirm the ID of anyone who looks under 25 you lose a life.



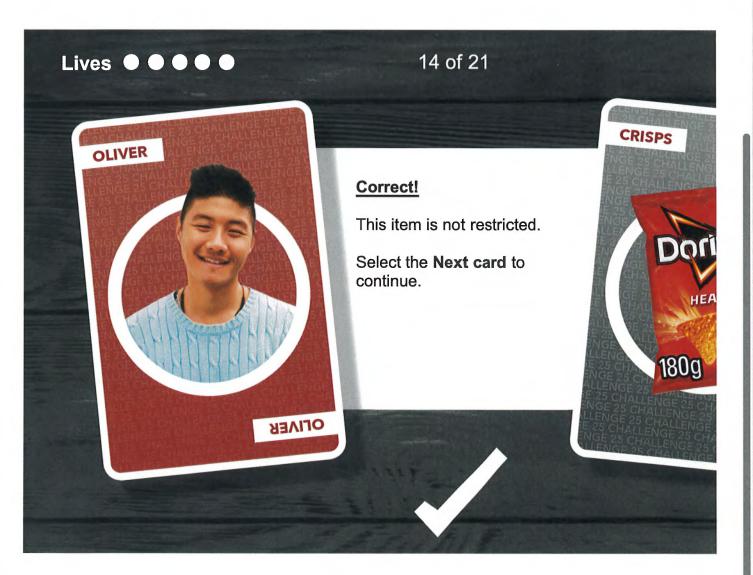
Select the checkbox once you have completed the Challenge 25 Game.

**FEEDBACK** 



For each correct decision you get 200 points, for an incorrect decision you lose points.

You're now going to play the game, you have five lives and if you fail to challenge or confirm the ID of anyone who looks under 25 you lose a life.



Select the checkbox once you have completed the Challenge 25 Game.

Created by Andrew Pickstone 

Current Version

Sign In

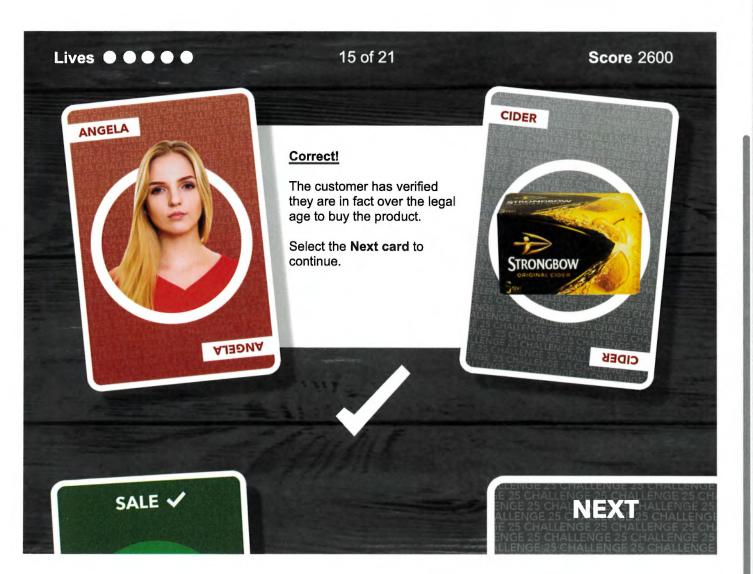
REVIEW

FEEDBACK



For each correct decision you get 200 points, for an incorrect decision you lose points.

You're now going to play the game, you have five lives and if you fail to challenge or confirm the ID of anyone who looks under 25 you lose a life.



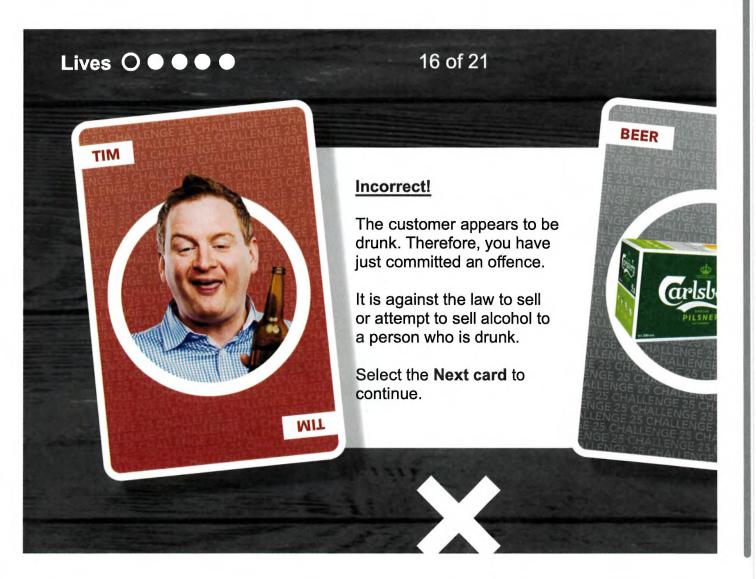
Select the checkbox once you have completed the Challenge 25 Game.



You're going to play the Challenge 25 game where you serve 21 customers. For each customer look at what they're buying and decide whether to sell, refuse or challenge. If you challenge you must then confirm their ID.

For each correct decision you get 200 points, for an incorrect decision you lose points.

You're now going to play the game, you have five lives and if you fail to challenge or confirm the ID of anyone who looks under 25 you lose a life.



Select the checkbox once you have completed the Challenge 25 Game.

Created by Andrew Pickstone . Current Version ~

Sign In

**REVIEW** 

**FEEDBACK** 

= ou're now going to play the game, you have five lives and if you fail to challenge or confirm the ID of anyone who looks under 25 you lose a life.



Select the checkbox once you have completed the Challenge 25 Game.

Read on

Page 79

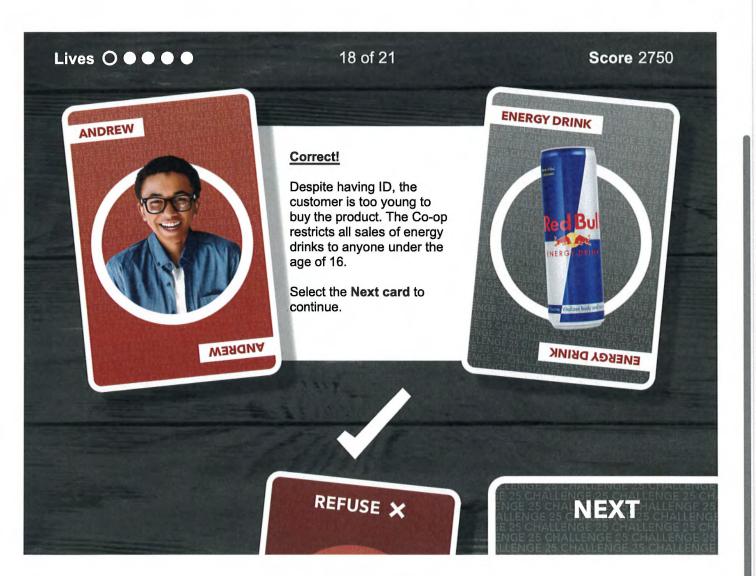
ā

FEEDBACK



For each correct decision you get 200 points, for an incorrect decision you lose points.

You're now going to play the game, you have five lives and if you fail to challenge or confirm the ID of anyone who looks under 25 you lose a life.



Select the checkbox once you have completed the Challenge 25 Game.

Created by Andrew Pickstone • Current Version >

Sign In

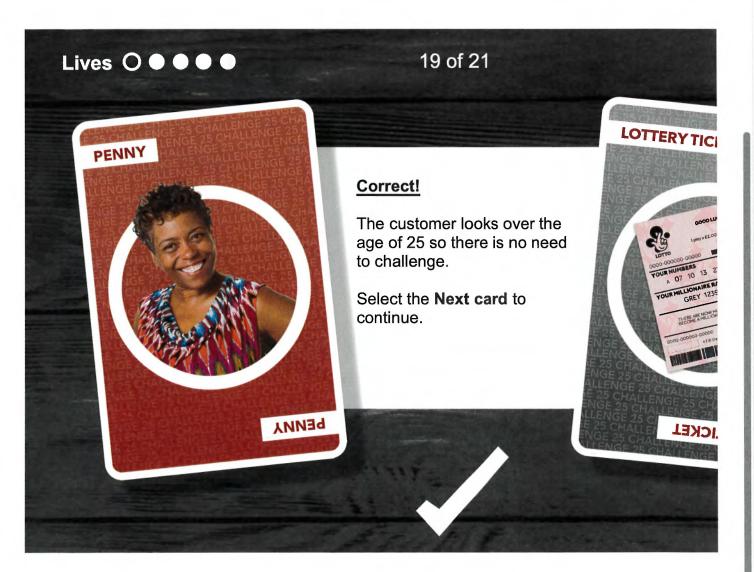
REVIEW

FEEDBACK



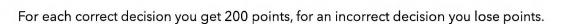
For each correct decision you get 200 points, for an incorrect decision you lose points.

You're now going to play the game, you have five lives and if you fail to challenge or confirm the ID of anyone who looks under 25 you lose a life.

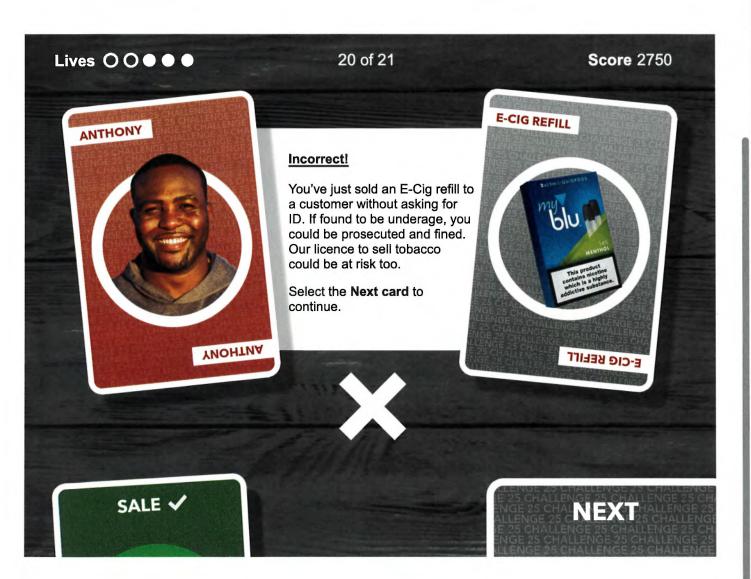


Select the checkbox once you have completed the Challenge 25 Game.

FEEDBACK



You're now going to play the game, you have five lives and if you fail to challenge or confirm the ID of anyone who looks under 25 you lose a life.



Select the checkbox once you have completed the Challenge 25 Game.

Created by Andrew Pickstone • Current Version >

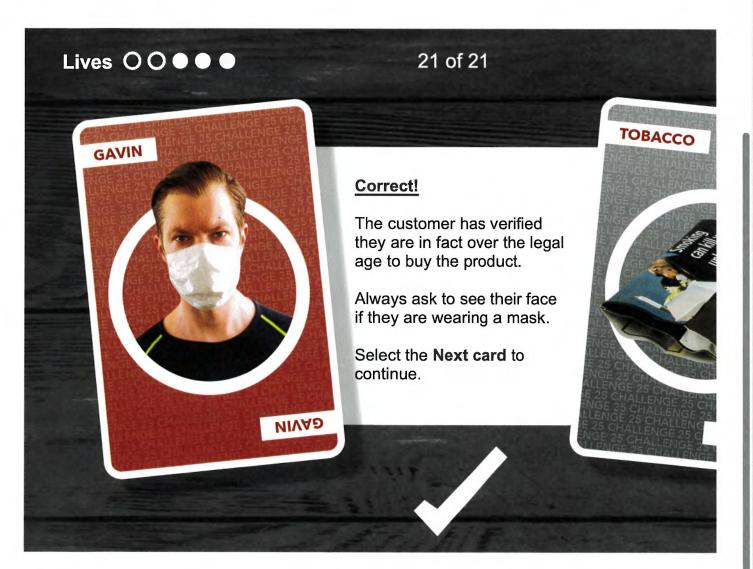
REVIEW

**FEEDBACK** 

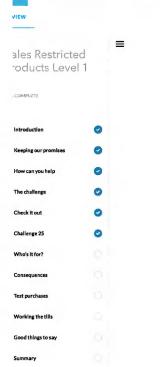


For each correct decision you get 200 points, for an incorrect decision you lose points.

You're now going to play the game, you have five lives and if you fail to challenge or confirm the ID of anyone who looks under 25 you lose a life.



Select the checkbox once you have completed the Challenge 25 Game.



Section 7 of 12 Who's it for? Look at the statements and decide if they are true or not. A parent can buy medicine for a poorly child if the child is younger than 16. Select True or False and then submit. True False As long as someone is over 18 they can buy beer or cigarettes for someone who isn't old enough. It's up to them what they do with the product afterwards. False SUBMIT A child can carry sales restricted products if they're helping an adult with their shopping. True False

Complete the content above before moving on.

ð



Section 7 of 12

# Who's it for?

Look at the statements and decide if they are true or not.

A parent can buy medicine for a poorly child if the child is younger than 16.

Select True or False and then submit.



(x) False



A parent is allowed to buy medicine for a poorly child, even if the child is younger than 16.

TAKE AGAIN



Created by Andrew Pickstone . Current Version ~

**REVIEW** 

 $\equiv$ 

**FEEDBACK** 

As long as someone is over 18 they can buy beer or cigarettes for someone who isn't old enough. It's up to them what they do with the product afterwards.

× True

False



Correct

If you sell restricted products to someone who is buying them on behalf of someone else who isn't old enough, this is a proxy sale and is breaking the law. You must always refuse a proxy sale and tell the customer why.

TAKE AGAIN



 $\equiv$ 

REVIEW FEEDBACK

A child can carry sales restricted products if they're helping an adult with their shopping.

•

True

 $\otimes$ 

False



Correct

A child helping a parent or carer with shopping isn't the same as a proxy sale.

TAKE AGAIN

Ç

Read on

Page 87



**REVIEW FEEDBACK** 



A child helping a parent or carer with shopping isn't the same as a proxy sale.

**TAKE AGAIN** 



### How to spot a proxy sale

Look out for the signs of a proxy sale.

- Underage customers outside the store
- Underage customers approaching adults as they come in
- Someone old enough to buy a product that you've just refused to sell to someone else
- Someone paying with lots of change

**FEEDBACK** 

Section 7 - Who's it for?



Section 8 of 12

# Consequences

## If we don't follow the law when selling restricted products there could be serious consequences:

- you could be fined and end up being charged by the police
- it could damage the reputation of your store
- your store could lose its licence, this would reduce sales and could result in the store closing and other job losses
- you or a colleague could lose your job
- the Co-op could be prosecuted

Created by Andrew Pickstone • Current Version >

**REVIEW** 

**FEEDBACK** 





- you could be fined and end up being charged by the police
- it could damage the reputation of your store
- your store could lose its licence, this would reduce sales and could result in the store closing and other job losses
- you or a colleague could lose your job
- the Co-op could be prosecuted
  - To keep our colleagues and stores safe we have processes and policies in place to help us follow the law when selling restricted products. It's really important that you follow these processes.

iales Restricted 'roducts Level 1

% COMPLETE

- Keeping our promises
- How can you help - The challenge
- Check it out - Challenge 25 · Who's it for?
- Consequences - Test purchases
- Working the tills
- Good things to say - Summary

### Test purchases

WHO'S GOING TO KNOW?

A FAILED TEST PURCHASE

#### Who's going to know?

Throughout the year, your store will be visited by someone working alongside an enforcement officer to make a test purchase. The enforcement officer could be from the police or local authority. They might even be working with a young person who buys the restricted product.

The enforcement officer or young person won't say "Hi, I'm here to do a test purchase". They'll just be like any other customer - except this time, they're checking we're following the law.

It's really important that we do the right thing for our customers and communities around restricted sales. Test purchases are in place to help protect our colleagues, Co-op, customers and communities.

**FEEDBACK** 



WHO'S GOING TO KNOW?

A FAILED TEST PURCHASE

### Who's going to know?

Throughout the year, your store will be visited by someone working alongside an enforcement officer to make a test purchase. The enforcement officer could be from the police or local authority. They might even be working with a young person who buys the restricted product.

The enforcement officer or young person won't say "Hi, I'm here to do a test purchase". They'll just be like any other customer - except this time, they're checking we're following the law.

It's really important that we do the right thing for our customers and communities around restricted sales. Test purchases are in place to help protect our colleagues, Coop, customers and communities.

Read on

Page 92

Created by Andrew Pickstone • Current Version >

REVIEW

**FEEDBACK** 



WHO'S GOING TO KNOW?

A FAILED TEST PURCHASE

### A failed test purchase

Test purchases are here to help keep everyone safe, but if we ever fail one the consequences are the same as not following the law.

If you're involved in a failed test purchase, you might have to go to court or be interrogated by the enforcement officers. You could even be fined and charged by the police.

It's someone's job to try and find retailers who don't uphold the law for restricted sales. They look like normal customers, but if you allow them to buy a restricted product and don't challenge them or don't check their ID correctly, we'll have to face the consequences.

Read on

Page 93



Sales Restricted Products Level 1

 $\equiv$ 

75% COMPLETE

- Keeping our promises
- The challenge

- Test purchases
- Good things to say
- = Summary

Section 9 - Test purchases

Section 10 of 12

### Working the tills

It's always best to work out whether the customer has the legal right to buy a product before scanning it on the till, as this takes away some of the customer expectations. However, when you scan a sales restricted product the till will ask you "Does this customer look over 25?"

Select the arrow below to see how to process a restricted sale on a till.



#### Does the customer look over 25?

You should've already been thinking about this, but in case you haven't noticed the restricted product, the till will remind you.

Sales Restricted Products Level 1

75% COMPLETE

- Introduction
- Keeping our promises
- How can you help
- The challenge
- Check it out
- Challenge 25
- Who's it for?
- Consequences
- Test purchases
- Working the tills
- Good things to say
- = Summary



Section 10 of 12

## Working the tills

It's always best to work out whether the customer has the legal right to buy a product before scanning it on the till, as this takes away some of the customer expectations. However, when you scan a sales restricted product the till will ask you "Does this customer look over 25?"

Section 9 - Test purchases

Select the arrow below to see how to process a restricted sale on a till.



#### Make eye contact with the customer

It's a mark of respect and it'll help you proceed in the best way. If someone's trying to mislead you it can be difficult for them to make eye contact.

 $\overline{\mathbf{a}}$ 

Section 9 - Test purchases

Sales Restricted Products Level 1

75% COMPLETE

- Introduction
- Keeping our promises
- How can you help
- Check it out
- Challenge 25
- Who's it for?
- Consequences
- Test purchases
- Good things to say
- = Summary

Section 10 of 12

## Working the tills

It's always best to work out whether the customer has the legal right to buy a product before scanning it on the till, as this takes away some of the customer expectations. However, when you scan a sales restricted product the till will ask you "Does this customer look over 25?"

Select the arrow below to see how to process a restricted sale on a till.

3



#### Yes or No

Selecting Yes means you think the customer looks 25 and you'll continue with the sale.

Sign In

FEEDBACK

=

# Working the tills

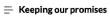
Section IU of IZ

#### Sales Restricted Products Level 1

75% COMPLETE

REVIEW

	Introduction	
***	minoduction	



**②** 

How can you help

Check it out

igoredown

 $\equiv$  Who's it for?

·

Consequences

lacksquare

= Test purchases

 $\bigcirc$ 

1

Good things to say

= Summary

It's always best to work out whether the customer has the legal right to buy a product before scanning it on the till, as this takes away some of the customer expectations. However, when you scan a sales restricted product the till will ask you "Does this customer look over 25?"

Select the arrow below to see how to process a restricted sale on a till.

4



#### If you select No, ask for ID

Use the Challenge 25 sign or badge to help you, be polite but firm.

1 2 3 4 5 6 7 8

Section 9 - Test purchases

Sales Restricted Products Level 1

=

75% COMPLETE

= Introduction

Keeping our promises

How can you help

The challenge

Check it out

Challenge 25

Consequences

Test purchases

Working the tills

Good things to say

Summary

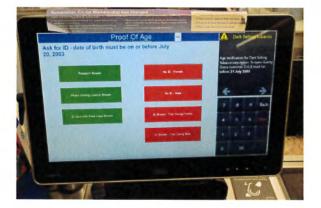
Working the tills

Section 10 of 12

It's always best to work out whether the customer has the legal right to buy a product before scanning it on the till, as this takes away some of the customer expectations. However, when you scan a sales restricted product the till will ask you "Does this customer look over 25?"

Select the arrow below to see how to process a restricted sale on a till.

5



### Select the type of ID shown

Choose which type of ID you've been shown and whether it's valid for that product. Make sure it isn't a fake or novelty card. When you're confirming someone's age remember that they don't have to be 25, that's just the age we use to check that they're old enough to buy restricted products.



75% COMPLETE

REVIEW

- = Introduction
- Keeping our promises
- How can you help

Who's it for?

Consequences

Test purchases

- The challenge
- Check it out
- Challenge 25

- Working the tills
- Good things to say
- Summary

Section 10 of 12

## Working the tills

It's always best to work out whether the customer has the legal right to buy a product before scanning it on the till, as this takes away some of the customer expectations. However, when you scan a sales restricted product the till will ask you "Does this customer look over 25?"

Select the arrow below to see how to process a restricted sale on a till.



# Select no ID, if the customer has no

ID

No ID or unacceptable ID, no sale. We have to stand by our rules - they protect us and our community. At any time you can use the Customer Refusal button. This helps us to keep track of refusals so we can spot any patterns.



#### Section 9 - Test purchases

Sales Restricted
Products Level 1

75% COMPLETE

REVIEW

= Introduction

Keeping our promises

The challenge

Check it out

Challenge 25

Consequences

Test purchases

Working the tills

Summary

Section 10 of 12

### Working the tills

It's always best to work out whether the customer has the legal right to buy a product before scanning it on the till, as this takes away some of the customer expectations. However, when you scan a sales restricted product the till will ask you "Does this customer look over 25?"

Select the arrow below to see how to process a restricted sale on a till.



#### Refusal details

This screen is to record details of the refusal. Select a gender and whether it was an age restriction, intoxication, or a proxy sale.

If you need help, call for the Person in control or a manager.



REVIEW

ales Restricted

Section 9 - Test purchases

Sales Restricted Products Level 1

 $\equiv$ 

75% COMPLETE

- ☐ Introduction☐ Keeping our promises☐ How can you help

- □ Consequences
   □
- = Test purchases
- Working the tills
- Good things to say
- Summary

Section 10 of 12

### Working the tills

It's always best to work out whether the customer has the legal right to buy a product before scanning it on the till, as this takes away some of the customer expectations. However, when you scan a sales restricted product the till will ask you "Does this customer look over 25?"

Select the arrow below to see how to process a restricted sale on a till.

8



#### Dark selling

If you refuse a sale before a product is scanned, for example, tobacco, then use the Customer Refusal button to record this.



#### Assisted service tills (ASTs)



ASTs are often targeted by underage customers because they don't have to deal with a colleague, so you need to be extra watchful and make sure that the area is supervised to check for customers who are under age or under the influence.

The AST process is slightly different, but all the restrictions and legal requirements are the same. When a customer scans the product, the AST warning light will flash to let you know.

#### When this happens follow the Challenge 25 procedure:

- Make eye contact with the customer. If you can't see them call another colleague over to carry out the checks
- Attach the key fob to the till or your attendant screen. You must link and unlink the key fob at the start and end of each shift. When you're linked to it, you're responsible for the sales you authorise, so never share a key fob
- Follow the prompts on the AST screen. These are different from your normal till prompts but you must still challenge anyone who looks under 25



### When this happens follow the Challenge 25 procedure:

- Make eye contact with the customer. If you can't see them call another colleague over to carry out the checks
- Attach the key fob to the till or your attendant screen. You must link and
  unlink the key fob at the start and end of each shift. When you're linked to it,
  you're responsible for the sales you authorise, so never share a key fob
- Follow the prompts on the AST screen. These are different from your normal till prompts but you must still challenge anyone who looks under 25

### Management and reporting

The tills process helps us to keep track of any refusals. Store managers check reports weekly to make sure that colleagues are regularly challenging customers and keeping everyone safe.

Some stores might have more challenges than others and the numbers might change at different times of the year. But managers will be concerned if the number of challenges ever drops.

Created by Andrew Pickstone • Current Version >

FEEDBACK





Section 11 of 12

# Good things to say

Which of	these would be good things to say when challenging a sale?
You can o	choose more than one, then press Submit.
	Wow, you look like you've had a skinful, I can't serve you.
	I'm afraid by law I can't serve you if you don't have any valid ID.
	Have you seen these signs before? We follow the Challenge 25 policy.
	It's really boring I know, but I'm not allowed to sell you cigarettes if I think you're underage. I wish I could.
	Get out and don't come in here again.
	Can I just check your ID as you're lucky enough to look under 25?

SUBMIT

Sales Restricted Products Level 1

3% COMPLETE

- = Introduction
- Keeping our promises
- ─ How can you help
- The challenge
- Check it out
- = Challenge 25
- Consequences
- = Test purchases
- ─ Working the tills
- Summary
   Summary

Which of these would be good things to say when challenging a sale?

You can choose more than one, then press Submit.

Wow, you look like you've had a skinful, I can't serve you.

I'm afraid by law I can't serve you if you don't have any valid ID.

Have you seen these signs before? We follow the Challenge 25 policy.

It's really boring I know, but I'm not allowed to sell you cigarettes if I think you're underage. I wish I could.

Get out and don't come in here again.

Can I just check your ID as you're lucky enough to look under 25?



Correct

That's right well done, these are all good things to say to customers:

I'm afraid by law I can't serve you if you don't have any valid ID. Have you seen these signs before? We follow the Challenge 25 policy. Can I just check your ID as you're lucky enough to look under 25?

You can make it less personal by mentioning the rules in place. Often it isn't what you say but how you say it. Talk to your colleagues or your manager and ask them what's a good thing to say to customers when you have to ask for ID or refuse a sale? As long as you're polite we will always support your decision to ask for ID or refuse.

TAKE AGAIN



Created by Andrew Pickstone . Current Version ~

Sign In

REVIEW

**FEEDBACK** 



That's right well done, these are all good things to say to customers:

I'm afraid by law I can't serve you if you don't have any valid ID. Have you seen these signs before? We follow the Challenge 25 policy. Can I just check your ID as you're lucky enough to look under 25?

You can make it less personal by mentioning the rules in place. Often it isn't what you say but how you say it. Talk to your colleagues or your manager and ask them what's a good thing to say to customers when you have to ask for ID or refuse a sale? As long as you're polite we will always support your decision to ask for ID or refuse.

**TAKE AGAIN** 

 $\bigcirc$ 

Read on

Page 106

FEEDBACK



+

Saying no

If you ever think that the customer shouldn't be buying a restricted item, either because they don't have an appropriate ID or they're under the influence of alcohol or drugs, then it's your right to refuse the sale.

#### Escalations +

If you feel like the situation is getting out of hand, or a customer's acting aggressively, you should call your manager or person in control. Be tactful, and polite. But you should never feel threatened into continuing with a sale. Trust your instincts and refuse any sale that you're not sure of.

#### Complaints 4

If a customer is upset, you can give them the customer relations number. But you should feel confident that you're upholding the law and doing the right thing.

3/11/24,	3:38 PM		
ā	Sales Restrict	ed Products Level 1	v.02
REVIEW			
	es Restricte ducts Level	_	
8% COMP	LETÉ		
≕ Intro	duction	0	
≡ Кеер	ing our promises	0	
를 How	can you help	0	
<u> </u> The α	challenge	0	
= Chec	k it out	0	
== Chal	lenge 25		
≕ Who	's it for?	Ö	
= Cons	sequences	0	
≡ Test	purchases		
- 14/	king the tille		

Section 11 - Good things to say

### Summary



Selling the right products to the right people is at the heart of what we do. It's what we've done for hundreds of years in the communities that we serve. It's part of Being Co-op.

We want a safe Co-op for our members, customers and colleagues every single day. So be confident, challenge when you need to and help us to protect our reputation and our future.

1

That's the end of level 1 but it shouldn't be the end of the learning, talk about sales restricted products and share your ideas with your colleagues and manager. Let's succeed together.

Please click 'EXIT' to close the module and then the 'X' in the top right corner to finish the module.

#### 11 Blossom St

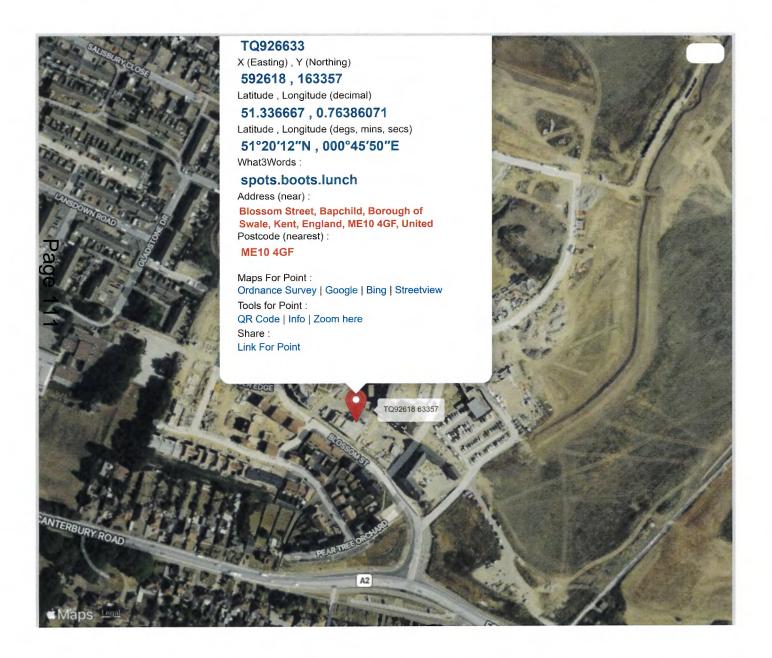


Image capture: Sept 2023 © 2024 Google



This page is intentionally left blank

# **UK Grid Reference Finder**



This page is intentionally left blank